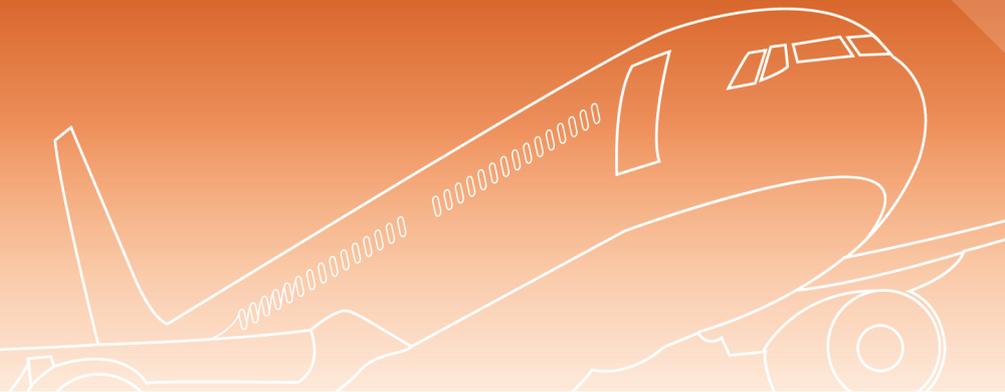


INNER FEATURES

OPERATIONAL RESULT

FEBRUARY 2017



SUMMARY

In February 2017, the Group has positive operational growth as we identified the passenger carried increased by 2.76% YoY, a small growth compared to the previous performance last month. This year we had the Chinese New Year in January 2017 and the election period in February 2017 also has made people tend to stay home than to travel. These reasons made this February is the lowest season in period of first quarter 2017. In this condition, the Group did the capacity adjustment by lowering the capacity (ASK) in purpose to offset the lowering demand, especially in Garuda Domestic Market and Citilink. We identified the ASK growth Garuda Domestic decreased by 1.20% YoY whilst the Citilink ASK grew by 5.90% YoY, or it's lower compared to its previous month performance.

The catalyst that we have in this period is maintaining the Group demand growth (RPK) higher compared to production growth (ASK). The ASK increased by 8.53% YoY and the RPK maintained grew by 11.59% YoY, these lead the Group maintained the SLF increased by 1.94% to be 70.55%. We identified the passenger yield was deeply drop due to the slowing growth of passenger carried. In year 2017, the passenger yield is still become a challenge for airline as impact of the LCC booming and it's become more challenging as the windfall of fuel price is faded. The passenger yield of the Group was sunk by 11.00% YoY while the average fuel price increased significantly by 40.54% YoY. The unit cost (CASK) increased by 6.35% due to jet fuel price hikes in February 2017. In the other hand the unit cost excluding fuel (CASK-Ex Fuel) was maintained to decrease due to lowering rental cost. Further, the cargo performance is still maintained to increase by 24.16% to reach 32.89K tonnage cargo carried.

The pricing competition in the airline business is the biggest challenge, especially in Low Cost Carrier (LCC) business. In this condition, Citilink has a negative trend of passenger carried growth due to the lowest season of February 2017 as mentioned above. The passenger yield maintained to jump by 0.22% YoY then push the passenger carried dropped by 1.62% YoY. The ASK and RPK consecutively grew by 5.90% YoY and 0.53% YoY. The SLF dropped by 3.68 %YoY to be 68.76% due to declining trend of passenger carried. The unit cost (CASK) and the unit cost excluding fuel (CASK-Ex Fuel) are maintained to increased consecutively by 14.89% YoY and 9.06% YoY due to jet fuel price and rental cost hike.

In purposing to mitigate the cannibalization, price war in airline business, and for the Group market share protection, Garuda Indonesia and Citilink have exercised the customer loyalty program combination of Supergreen-GarudaMiles. This combined "Supergreen GarudaMiles" program was launched on Saturday, February 18, 2017 in the event named Citilink Days at the Gandaria City Mall, South Jakarta. With the Supergreen GarudaMiles, members can redeem their mileage to Citilink and Garuda flight. Further, Garuda Indonesia and Citilink also plan to do the synergy program to adjust the capacity on its own routes. For the several price sensitive routes would be served by Citilink and for potential middle to high demand of routes would be served by Garuda Indonesia.

WHAT'S NEW

GARUDA INDONESIA OPENS THE TRADING IN IDX

On February 13, 2017 Garuda Indonesia's BOD and BOC visited the Indonesian stock exchange (BEI) to open the trading regarding to the celebration of having been listed for 6 years in IDX.

GARUDA INDONESIA RECEIVES THE "CUSTOMER LOYALTY AWARD 2017"

On February 9, 2017 at Shangri La Hotel Jakarta, Garuda Indonesia has awarded as "Customer Loyalty Award 2017" from SWA Magazine in Airline Category. In the midst of difficult economic conditions, acquire new customers may be a challenge for any industry, especially in the aviation industry. This decreases the motivation to compete to innovate to maintain position. For Garuda Indonesia, service and product innovation is an effort to always be able to adjust the development of customer needs.

Disclaimer: This document may contain forward-looking statements which are based on management current expectations and are subject to risks and uncertainties. Actual results may differ materially from the statements due to a variety of factors. Considerable care has been taken in preparing information which is contained in this document. However, PT Garuda Indonesia (Persero) Tbk is unable to provide any warranty concerning the accuracy or completeness of any information contained herein.

FLEET STRUCTURE

SIZE & TYPE	FEB 2016	DEC 2016	FEB 2017
GARUDA INDONESIA			
NARROW BODY			
B737-800NG	81	75	74
CRJ 1000NEXTGEN	18	18	18
ATR 72-600	11	15	15
SUB TOTAL	110	108	107
WIDE BODY			
B747-400	2	2	2
B777-300ER	10	10	10
A330-200	9	7	7
A330-300	14	17	17
SUB TOTAL	35	36	36
TOTAL	145	144	143
CITILINK			
B737-300	5	5	5
B737-500	3	3	3
A320-200	36	44	45
TOTAL	44	52	53
TOTAL FLEETS	189	196	196

APPENDIX 1. MONTHLY OPERATING STATISTIC

INDICATORS	FEB 2016	FEB 2017	CHANGE	YTD 2016	YTD 2017	CHANGE
GARUDA INDONESIA GROUP						
PASSENGER CARRIED*	2,422,824	2,489,734	2.76%	5,021,384	5,440,748	8.35%
ASK (000)	4,486,125.40	4,868,919.48	8.53%	9,403,882.18	10,403,645.65	10.63%
RPK (000)	3,078,123.35	3,434,945.66	11.59%	6,514,948.19	7,446,021.77	14.29%
SLF (%)	68.61	70.55	1.94 pts	69.28	71.57	2.29 pts
AIRCRAFT UTILIZATION**	08:35	09:19	00:44	08:33	09:20	00:47
FREQUENCIES	20,639	20,862	1.08%	42,351	44,560	5.22%
ON TIME PERFORMANCE (%)**	90.96	85.35	-5.61 pts	91.50	86.81	-4.69 pts
FUEL BURN (LITER)	153,115,245.00	169,606,901.81	10.77%	321,367,306.00	361,719,443.81	12.56%
BLOCK HOURS	42,959.13	45,213.43	5.25%	88,779.47	96,303.31	8.47%
CARGO CARRIED (TON)	26,487.35	32,887.22	24.16%	58,847.20	69,148.03	17.50%
CLF (%)	45.05	51.81	6.76 pts	44.76	50.46	5.70 pts
PASSENGER YIELD (USC)	6.91	6.15	-11.00%	6.83	6.30	-7.76%
COST/ASK (USC)	5.83	6.20	6.35%	5.67	5.98	5.47%
COST/ASK excl. FUEL (USC)	4.58	4.37	-4.59%	4.37	4.18	-4.35%
FUEL PRICE (USD/LITER)	0.37	0.52	40.54%	0.38	0.52	36.84%

Notes:

* Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken

** All figures are for Garuda Indonesia and Citilink, except for aircraft utilization and on time performance are for mainbrand only

GARUDA INDONESIA (DOMESTIK)

PASSENGER CARRIED	1,355,250	1,362,528	0.54%	2,767,454	2,886,138	4.29%
ASK (000)	1,762,078.24	1,740,978.16	-1.20%	3,556,996.88	3,684,872.91	3.60%
RPK (000)	1,158,424.61	1,172,133.93	1.18%	2,374,635.95	2,490,825.14	4.89%
SLF (%)	65.74	67.33	1.59 pts	66.76	67.60	0.84 pts
PASSENGER YIELD (USC)	8.54	7.60	-11.01%	8.22	7.58	-7.79%
COST/ASK (USC)	6.76	7.55	11.69%	6.78	7.30	7.67%
COST/ASK excl. FUEL (USC)	5.30	5.39	1.70%	5.28	5.18	-1.89%

GARUDA INDONESIA (INTERNATIONAL)

PASSENGER CARRIED	312,037	383,941	23.04%	678,398	844,807	24.53%
ASK (000)	1,941,029.15	2,298,726.50	18.43%	4,188,848.43	4,933,463.26	17.78%
RPK (000)	1,352,510.73	1,692,610.16	25.15%	2,939,315.12	3,640,061.38	23.84%
SLF (%)	69.68	73.63	3.95 pts	70.17	73.78	3.61 pts
PASSENGER YIELD (USC)	6.48	5.66	-12.65%	6.51	5.94	-8.76%
COST/ASK (USC)	5.29	5.54	4.73%	5.24	5.35	2.10%
COST/ASK excl. FUEL (USC)	4.29	3.95	-7.93%	4.15	3.78	-8.92%

CITILINK

PASSENGER CARRIED	755,537	743,265	-1.62%	1,575,532	1,709,803	8.52%
ASK (000)	783,018.00	829,205.82	5.90%	1,658,036.88	1,785,309.48	7.68%
RPK (000)	567,188.01	570,201.56	0.53%	1,200,997.11	1,315,135.25	9.50%
SLF (%)	72.44	68.76	-3.68 pts	72.43	73.66	1.23 pts
PASSENGER YIELD (USC)	4.64	4.65	0.22%	4.88	4.90	0.41%
COST/ASK (USC)	4.50	5.17	14.89%	4.39	4.99	13.67%
COST/ASK excl. FUEL (USC)	3.09	3.37	9.06%	3.01	3.20	6.31%