

# INVESTOR UPDATE

PT Garuda Indonesia (Persero) Tbk.



NOVEMBER 2011 EDITION

**GARUDA** Indonesia carried 1.568.667 passengers during the month of November, 45,85% more than previous year, on the back of stronger demands especially in domestic service. Our Revenue passenger kilometres (RPK) increased 29.85% on 21,12% more capacity (ASK). The group load factor increase by 6,45 percentage points, while frequencies were up 38,85% year-on-year. During the month of November, we reached 11,595 flights. We also maintained our aircraft utilization above 10 hours per day, with November aircraft utilization reached 10:42 hours per day, compares to November last year aircraft utilization of 9:14 hours per day.

## DOMESTIC PASSENGER SERVICES



**DURING** the month of November, we carried 1.115.720 domestic passenger, or 52,81% higher on November previous year. Demands on November this year were pretty strong, as RPK expands by 52,81% on 38,10% more capacity (ASK). Our domestic load factor reached 75.0%, increased 7,80 percentage points from the same month previous year.

## INTERNATIONAL PASSENGER SERVICES



**DURING** the month of November, we carried 274.320 international passenger, or 18.23% higher on November previous year. Our international passenger service production (ASK) were up by 8,44% on November previous year, while demands (RPK) also increase 11,77%. This has sent our international passenger services SLF to 67.2%, a 2.01 percentage points higher than November previous year.

## CITILINK



**OUR** Strategic Business Unit (SBU) Citilink passenger numbers increased 57,54% on November previous year, on 47,60% more demands (RPK). Capacity (ASK) also increase 45.27% on November previous year, while load factor we up by 1,21 percentage points. On year-to-date basis, Citilink passenger number reached 1.442.226, a 41,43% increase on the same period previous year, as demands (RPK) expands by 38.08% on 25.82% more capacity (ASK). Currently Citilink operates 8 fleets (6 B 737 Classic and 2 A320-200). On 9 November 2011, we have commercially operates Citilink's second A320-200, after took the delivery of it on 29 October 2011.

## APPENDIX 1. MONTHLY OPERATING STATISTIC, NOVEMBER 2011

### Group Total

	November			Year to date		
	2010	2011	Change	2010	2011	Change
Pax Carried	1,075,514	1,568,667	45.85%	11,329,441	15,454,413	36.41%
ASK (000)	2,343,383	2,838,421	21.12%	23,540,804	29,677,632	26.07%
RPK (000)	1,639,642	2,129,003	29.85%	16,794,006	22,339,360	33.02%
SLF	70.0%	75.0%	5.04%	71.3%	75.3%	3.93%
Aircraft Utilization	09:14	10:42	01:28	09:27	10:42	01:15
Frequencies	8,351	11,595	38.85%	94,022	118,009	25.51%
OTP	67.6%	74.1%	6.45%	79.4%	85.8%	6.40%

### Domestic

	November			Year to date		
	2010	2011	Change	2010	2011	Change
Pax Carried	730,116	1,115,720	52.81%	7,892,299	11,068,524	40.24%
ASK (000)	842,376	1,163,295	38.10%	9,072,521	12,133,496	33.74%
RPK (000)	648,226	985,933	52.10%	6,703,844	9,607,141	43.31%
SLF	77.0%	84.8%	7.80%	73.9%	79.2%	5.29%

### International

	November			Year to date		
	2010	2011	Change	2010	2011	Change
Pax Carried	232,016	274,320	18.23%	2,417,399	2,943,663	21.77%
ASK (000)	1,372,110	1,487,875	8.44%	13,220,984	15,974,735	20.83%
RPK (000)	893,952	999,210	11.77%	9,215,934	11,525,096	25.06%
SLF	65.2%	67.2%	2.01%	69.7%	72.1%	2.44%

### Citilink

	November			Year to date		
	2010	2011	Change	2010	2011	Change
Pax Carried	113,382	178,627	57.54%	1,019,743	1,442,226	41.43%
ASK (000)	128,896	187,251	45.27%	1,247,299	1,569,401	25.82%
RPK (000)	97,464	143,860	47.60%	874,228	1,207,123	38.08%
SLF	75.6%	76.8%	1.21%	70.1%	76.9%	6.83%

### NOTES :

- Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken.
- All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only.

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