

# INVESTOR UPDATE

PT Garuda Indonesia (Persero) Tbk.



August 2012 Edition

**GARUDA** Indonesia carried 1.753.647 passengers during the month of August, 27.27% more than previous year. Our production capacity (Available Seat Kilometres/ASK) grow by 8.29%, whereas demands (Revenue passenger kilometres/RPK) grow by 14.72%. The group load factor slightly increase by 4.28 percentage points to 76.42%, while frequencies were up 17.30% year-on-year. During the month of August, aircraft utilization reached 10:48 hours per day, compares to the same month last year aircraft utilization of 10:45 hours per day.

## ■ DOMESTIC PASSENGER SERVICES

On our domestic service, we carried 1.216.694 passenger during the month of August, 22.99% more than previous year. Demands on August this year remain strong, as RPK still expand higher than ASK. Domestic demands (RPK) expand by 20.14% on 11.89% more capacity (ASK). Our domestic load factor increase by 5,64 percentage points to 82.27%. The strong demand in August was mainly due to the IED Mubarak period, which consider as high season.

## ■ INTERNATIONAL PASSENGER SERVICES

During the month of August, we carried 316.643 international passenger, or 17.04% higher from previous year. Our international passenger service capacity (ASK) were down to 2.23% from previous year, while demands (RPK) increase by 5.20%. This has sent our international passenger services SLF

increase to 74.05%, or 5.23 percentage points higher from previous year.

## ■ CITILINK

Start 29th July 2012 Citilink has been spin off and during this period Citilink carried 220.310 passenger increased by 86.47% from previous year. The demand increase by 72.65% (RPK), while capacity (ASK) increase by 102.90% from previous year, and seat load factor decrease by 11.02 percentage points from previous year. The strong ASK in August 2012 was mainly due to aircraft expansion from 6 to 15 aircrafts.

## ■ FLEET STRUCTURE

	August 2011	August 2012
<b>GARUDA</b>	<b>78</b>	<b>79</b>
<b>Narrow Body</b>	<b>63</b>	<b>63</b>
B737-300	5	3
B737-400	7	0
B737-500	5	5
B737-800 NG	46	55
<b>Wide Body</b>	<b>15</b>	<b>16</b>
B747-400	3	2
A330-200	6	8
A330-300	6	6
<b>CITILINK</b>	<b>6</b>	<b>15</b>
B737-300	5	6
B737-400	1	1
A320-200	-	8
<b>TOTAL FLEETS</b>	<b>84</b>	<b>94</b>

## ■ APPENDIX 1. MONTHLY OPERATING STATISTIC, AUGUST 2012

### GROUP TOTAL

	August			Year to date		
	2011	2012	Change	2011	2012	Change
Pax Carried	1,377,934	1,753,647	27.27%	10,889,957	13,188,048	21.10%
ASK (000)	2,844,884	3,080,820	8.29%	21,482,355	24,065,984	12.03%
RPK (000)	2,052,350	2,354,359	14.72%	16,047,823	18,208,561	13.46%
SLF *	72.14%	76.42%	4.28	74.70%	75.66%	0.96
Aircraft Utilization	10:45	10:48	00:03	10:41	10:48	00:07
Frequencies	11,062	12,976	17.30%	83,869	98,437	17.37%
OTP *	91.98%	85.02%	-6.96	87.81%	84.84%	-2.97
Cargo Carried (Ton)	19,397	21,682	11.78%	149,671	177,813	18.80%
CLF *	28.75%	26.48%	-2.27	30.58%	30.00%	-0.58

### DOMESTIC

	August			Year to date		
	2011	2012	Change	2011	2012	Change
Pax Carried	989,239	1,216,694	22.99%	7,780,466	9,130,754	17.35%
ASK (000)	1,123,094	1,256,642	11.89%	8,663,941	9,735,802	12.37%
RPK (000)	860,580	1,033,868	20.14%	6,715,064	7,874,967	17.27%
SLF *	76.63%	82.27%	5.64	77.51%	80.89%	3.38

### INTERNATIONAL

	August			Year to date		
	2011	2012	Change	2011	2012	Change
Pax Carried	270,550	316,643	17.04%	2,119,061	2,420,821	14.24%
ASK (000)	1,587,953	1,552,621	-2.23%	11,730,717	12,524,419	6.77%
RPK (000)	1,092,850	1,149,709	5.20%	8,498,409	9,044,772	6.43%
SLF *	68.82%	74.05%	5.23	72.45%	72.22%	-0.23

### CITILINK

	August			Year to date		
	2011	2012	Change	2011	2012	Change
Pax Carried	118,145	220,310	86.47%	990,430	1,636,473	65.23%
ASK (000)	133,838	271,558	102.90%	1,087,697	1,805,763	66.02%
RPK (000)	98,920	170,783	72.65%	834,350	1,288,822	54.47%
SLF *	73.91%	62.89%	-11.02	76.70%	71.37%	-5.33

#### NOTES:

\* Change in SLF & CLF is measured in percentage point change

Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken

All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only

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