

INVESTOR UPDATE

PT Garuda Indonesia (Persero) Tbk.



JANUARY 2012 EDITION

GARUDA Indonesia carried 1.544.450 passengers during the month of January, 29,95% more than previous year, on the back of stronger demands on our regular domestic routes. Our Revenue passenger kilometres (RPK) increased 21.76% on 18,64% more capacity (Available Seat Kilometres). The group load factor slightly increase by 1.84 percentage points to 71.9%, while frequencies were up 24.89% year-on-year. During the month of January, we also maintained our aircraft utilization above 10 hours per day, with January aircraft utilization reached 10:33 hours per day, compares to the same month last year air craft utilization of 9:32 hours per day.

■ DOMESTIC PASSENGER SERVICES

On our domestic service, we carried 1.075.536 passenger during the month of January, 29.73% more than previous year. Demands on January this year were pretty strong, as RPK expands by 31.59% on 20,64% more ASK. Our domestic load factor significantly increase by 6,44 percentage points to 77.4%. We have performed well in domestic passenger service, as our fleet expansion totally support our capacity increase, as well as favourable domestic demands keeps our operational data in a good shape.

■ INTERNATIONAL PASSENGER SERVICES

During the month of January, we carried 272.234 international passenger, or 17.26% higher on previous year. Our international passenger service capacity (ASK) were up by 12,79% from previous year, while demands (RPK) only increase by 10,78%. This has sent our international passenger services SLF slightly down to 67.3%, or just 1.22 percentage points lower from previous year.

■ CITILINK

Our Strategic Business Unit (SBU) Citilink passenger numbers increased 54,56% from previous year to 196.680, on 40,84% more demands (RPK). Capacity (ASK) also increase 54.82% from previous year, sent the load factor down by 7,05 percentage points. Our Citilink performance in January still showed significant improvements in terms of passenger carried with more than 50% increase. However in terms of production, growing demands still yet to catch our capacity expansion.

■ FLEET STRUCTURE

	Jan 2011	Jan 2012
GARUDA		
Narrow Body	68	62
B737-300	7	5
B737-400	13	1
B737-500	5	5
B737-800 NG	43	51
Wide Body	14	16
B747-400	3	3
A330-200	5	7
A330-300	6	6
CITILINK	8	9
B737-300	4	5
B737-400	4	1
A320-200	-	3
TOTAL FLEETS	90	87

■ GROUP TOTAL

	JANUARY			YEAR TO DATE		
	2011	2012	Change	2011	2012	Change
Pax Carried	1,188,479	1,544,450	29.95%	1,188,479	1,544,450	29.95%
ASK (000)	2,346,480	2,783,875	18.64%	2,346,480	2,783,875	18.64%
RPK (000)	1,645,000	2,002,984	21.76%	1,645,000	2,002,984	21.76%
SLF	70.1%	71.9%	1.84%	70.1%	71.9%	1.84%
Aircraft Utilization	9:32	10:33	01:01	9:32	10:33	01:01
Frequencies	9,626	12,022	24.89%	9,626	12,022	24.89%
OTP	90.91%	90.50%	-0.41%	90.91%	90.50%	-0.41%
Fuel Price (USD/Liter)	0.81	0.92	11.00%	0.81	0.92	11.00%

■ DOMESTIC

	JANUARY			YEAR TO DATE		
	2011	2012	Change	2011	2012	Change
Pax Carried	829,058	1,075,536	29.73%	829,058	1,075,536	29.73%
ASK (000)	1,000,186	1,206,644	20.64%	1,000,186	1,206,644	20.64%
RPK (000)	709,408	933,498	31.59%	709,408	1,007,707	42.05%
SLF	70.9%	77.4%	6.44%	70.9%	83.5%	12.59%

■ INTERNATIONAL

	JANUARY			YEAR TO DATE		
	2011	2012	Change	2011	2012	Change
Pax Carried	232,167	272,234	17.26%	232,167	272,234	17.26%
ASK (000)	1,206,401	1,360,645	12.79%	1,206,401	1,360,645	12.79%
RPK (000)	826,531	915,631	10.78%	826,531	915,631	10.78%
SLF	68.5%	67.3%	-1.22%	68.5%	67.3%	-1.22%

■ CITILINK

	JANUARY			YEAR TO DATE		
	2011	2012	Change	2011	2012	Change
Pax Carried	127,254	196,680	54.56%	127,254	196,680	54.56%
ASK (000)	139,893	216,586	54.82%	139,893	216,586	54.82%
RPK (000)	109,241	153,854	40.84%	109,241	153,854	40.84%
SLF	78.1%	71.0%	-7.05%	78.1%	71.0%	-7.05%

NOTES :

Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken.

All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only.

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