

# INVESTOR UPDATE

PT Garuda Indonesia (Persero) Tbk.



June 2012 Edition

**GARUDA** Indonesia posted another outstanding monthly result in June with number of passengers carried by the group reached 1,732,552 or 16.38% higher than the same month previous year. This achievements was in line with our production capacity (Availabe Seat Kilometres / ASK) which grew by 8.01%, whereas demands (Revenue passanger kilometres/RPK) grew by 10.81%. The group load factor also increase by 2.02 percentage points to 79.79%, while frequencies were up 11.21% year-on-year. During the month of June, we also maintained our aircraft utilization above to 10 hours per day. However, June aircraft utilization was slightly decrease by 39 minutes to 10:40 hours per day due to maintenance of our A330-300. On fleet rejuvenation side, we retired our last B737-400 aircraft on June, which enable us to operate only 3 types of Boeing's narrow body aircraft (B737-300, B737-500, and B737-800NG).

## ■ DOMESTIC PASSENGER SERVICES



**ON** our domestic passenger service, we carried 1,188,430 passengers during the month of June, 11.07% more than the same month previous year. Demands on June this year were

petty strong, as our domestic seat load factor reached 83.78%, or increased by 2.03 percentage points. Our Domestic demands (RPK) expanded by 9.87%, whereas capacity (ASK) expanded by 7.20%. The strong demand in June was mainly due to the start of school holiday, which consider as high season.

## ■ INTERNATIONAL PASSENGER SERVICES



**OUR** international passenger service also shown very good performance, as June international passenger carried reached 333,692, or 12.38% higher on same month previous year. International seal load factor also improved by 2.18 percentage points, reached 76.94%. Our Domestic demands (RPK) expanded

by 6.81%, whereas capacity (ASK) expanded by 3.79%. Thanks to school holiday season, which also benefited our international traffic as more Indonesian spent holiday abroad.

## ■ CITILINK

**OUR** Strategic Business Unit (SBU) Citilink also shown an astonishing achievement in the month of June, with its number of passengers increased by 72.78% from previous year, reached 210,430. Demands in June expanded by 66.31%, whereas at the same time ASK also expanded by 67.48%. This has caused Citilink's seat load factor slightly decreased to 78.73%, or just 0.56 percentage points lower than the same month previous year. During the month of June, Citilink took the delivery of 4 new Airbus A320-200 aircraft, which sent the total A320-200 operates by Citilink to 7 aircraft. In total, Citilink operates 13 Aircraft per June, consist of 7 A320-200 and 6 B737-Classic.

## ■ FLEET STRUCTURE

	JUNE 2011	JUNE 2012
<b>GARUDA</b>	<b>80</b>	<b>82</b>
Narrow Body	65	65
B737-300	6	5
B737-400	8	0
B737-500	5	5
B737-800 NG	46	55
Wide Body	15	17
B747-400	3	3
A330-200	6	8
A330-300	6	6
<b>CITILINK</b>	<b>6</b>	<b>13</b>
B737-300	5	5
B737-400	1	1
A320-200	-	7
<b>TOTAL FLEETS</b>	<b>86</b>	<b>95</b>

## ■ APPENDIX 1. MONTHLY OPERATING STATISTIC, JUNE 2012

### GROUP TOTAL

	JUNE			YEAR TO DATE		
	2011	2012	CHANGE	2011	2012	CHANGE
Pax Carried	1,488,743	1,732,552	16.38%	7,858,142	9,617,568	22.39%
ASK (000)	2,850,574	3,078,776	8.01%	15,607,212	17,775,764	13.89%
RPK (000)	2,216,712	2,456,428	10.81%	11,469,129	13,291,314	15.89%
SLF *	77.76%	79.79%	2.02	73.49%	74.77%	1.29
Aircraft Utilization	11:19	10:40	0:39	10:33	10:39	00:06
Frequencies	11,021	12,257	11.21%	61,286	72,693	18.61%
OTP *	85.63%	80.75%	-4.88	88.99%	85.31%	-3.68
Cargo Carried (Ton)	17,286	22,172	28.26%	109,369	132,062	20.75%
CLF *	24.45%	29.04%	4.59	32.94%	30.58%	-2.36
Fuel Price (USD/Liter)	0.91	0.87	-4.00%	0.90	0.92	2.00%

### DOMESTIC

	JUNE			YEAR TO DATE		
	2011	2012	CHANGE	2011	2012	CHANGE
Pax Carried	1,070,020	1,188,430	11.07%	5,613,001	6,668,603	18.81%
ASK (000)	1,143,627	1,225,974	7.20%	6,343,452	7,226,846	13.93%
RPK (000)	934,864	1,027,102	9.87%	4,812,393	5,768,996	19.88%
SLF *	81.75%	83.78%	2.03	75.86%	79.83%	3.96

### INTERNATIONAL

	JUNE			YEAR TO DATE		
	2011	2012	CHANGE	2011	2012	CHANGE
Pax Carried	296,931	333,692	12.38%	1,514,413	1,764,525	16.52%
ASK (000)	1,579,434	1,639,241	3.79%	8,443,151	9,259,057	9.66%
RPK (000)	1,180,746	1,261,184	6.81%	6,040,762	6,589,402	9.08%
SLF *	74.76%	76.94%	2.18	71.55%	71.17%	-0.38

### CITILINK

	JUNE			YEAR TO DATE		
	2011	2012	CHANGE	2011	2012	CHANGE
Pax Carried	121,792	210,430	72.78%	730,728	1,184,440	62.09%
ASK (000)	127,513	213,560	67.48%	820,608	1,289,861	57.18%
RPK (000)	101,102	168,141	66.31%	615,974	932,916	51.45%
SLF *	79.29%	78.73%	-0.56	75.06%	72.33%	-2.74

#### Notes:

\* Change in OTP, SLF & CLF is measured in percentage point change

Number of passanger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken.

All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only.

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