

INVESTOR UPDATE

OCTOBER 2013

Garuda Indonesia 

Garuda Indonesia Group carried 2,195,391 passengers in October, represents a 25.1% growth year on year, in line with 25.3% growth in frequencies. The RPK (Revenue Passenger Kilometres) grew 14.8% against 18% growth in production capacity (Available Seat Kilometres/ASK). As a result, the group seat load factor declined 2.1 percentage points to 74.1%. We received 2 B777-300ER aircrafts and 1 B737-800NG aircraft during October 2013.

DOMESTIC PASSENGER SERVICES

The number of passengers carried on our domestic service increased by 21.4% to 1,423,876 passengers. In October 2013, production capacity (ASK) recorded an 18.1% growth, while our domestic RPK increased by 18.5%. This has sent our domestic seat load factor to slightly increase by 0.3 percentage points to 79.0%.



INTERNATIONAL PASSENGER SERVICES

We carried 294,249 passengers on international service, represents 2.8% lower than that of corresponding period last year. Our international production capacity (ASK) was up 13.7% from previous year, while RPK dropped 1.2%. Consequently, international SLF declined 10 percentage points to 66.2%.

CITILINK



Continuing previous month performance, this month Citilink grew significantly in number of passengers, traffic, and capacity. The number of passengers carried was 477,266, represents a 71% growth year on year. The capacity (ASK) increased by 36.3% while traffic (RPK) increased by 78.5%. This has sent the load factor to increase to 86.4% or 20.4 percentage points higher than that of previous year.

FLEET STRUCTURE

	Oct 2012	Dec 2012	Oct 2013
B737-300	3	3	3
B737-500	5	5	4
B737-800 NG	55	55	63
CRJ-1000	1	5	12
Narrow Body	64	68	82
B747-400	2	2	2
B777-300ER	-	-	4
A330-200	8	9	10
A330-300	6	6	7
Wide Body	16	17	23
Garuda	80	85	105
B737-300	6	6	5
B737-400	1	1	1
A320-200	9	14	23
Citilink	16	21	29
Total Fleets	96	106	134

APPENDIX 1. MONTHLY OPERATING STATISTIC, OCTOBER 2013

GROUP TOTAL

	OCTOBER			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
Pax Carried	1,755,001	2,195,391	25.1%	16,647,744	20,331,464	22.1%
ASK (000)	3,054,387	3,603,932	18.0%	29,926,435	35,460,945	18.5%
RPK (000)	2,327,250	2,671,735	14.8%	22,712,282	26,448,844	16.5%
SLF	76.2%	74.1%	-2.1 pts	75.9%	74.6%	-1.3 pts
Aircraft Utilization	10:37	10:10	-00:27	10:46	10:47	00:01
Frequencies	13,575	17,010	25.3%	124,826	160,509	28.6%
OTP	86.1%	83.7%	-2.4 pts	84.6%	85.3%	0.7 pts
Cargo Carried (Ton)	25,843	29,184	12.9%	226,914	283,078	24.8%
CLF	47.8%	41.6%	-6.2 pts	43.9%	42.2%	-1.7 pts
Fuel Price (USD/Liter)	0.94	0.87	-7.2%	0.91	0.87	-3.7%

DOMESTIC

	OCTOBER			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
Pax Carried	1,173,237	1,423,876	21.4%	11,478,965	12,854,764	12.0%
ASK (000)	1,298,914	1,534,181	18.1%	12,281,842	14,142,742	15.2%
RPK (000)	1,023,362	1,212,566	18.5%	9,919,119	10,881,097	9.7%
SLF	78.8%	79.0%	0.3 pts	80.8%	76.9%	-3.8 pts

INTERNATIONAL

	OCTOBER			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
Pax Carried	302,711	294,249	-2.8%	3,005,776	3,172,418	5.5%
ASK (000)	1,430,153	1,626,392	13.7%	15,231,573	16,843,195	10.6%
RPK (000)	1,089,251	1,076,047	-1.2%	11,099,744	12,202,238	9.9%
SLF	76.2%	66.2%	-10.0 pts	72.9%	72.4%	-0.4 pts

CITILINK

	OCTOBER			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
Pax Carried	279,053	477,266	71.0%	2,163,003	4,304,282	99.0%
ASK (000)	325,320	443,359	36.3%	2,413,019	4,475,007	85.5%
RPK (000)	214,637	383,122	78.5%	1,693,422	3,365,509	98.7%
SLF	66.0%	86.4%	20.4 pts	70.2%	75.2%	5.0 pts

Notes:

Number of passengers carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken. All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only.

PT GARUDA INDONESIA (Persero) Tbk.
2nd Floor Management Building, Garuda City,
Soekarno-Hatta International Airport
Jakarta, Indonesia

INVESTOR RELATION DESK
Phone : +62 21 2560 1201
E-mail : investor@garuda-indonesia.com
Website : www.garuda-indonesia.com/investor-relation