

INVESTOR UPDATE

SEPTEMBER 2013

Garuda Indonesia 

During September 2013, Garuda Indonesia Group carried 1,996,532 passengers, represents a 37% growth year on year, while frequencies were up by 55.8%. The RPK (Revenue Passenger Kilometres) grew 24.9% against 37.7% growth in production capacity (Available Seat Kilometres/ASK). As a result, the group seat load factor was down by 7.3 percentage points to 71.4% since growth in traffic lagged by increasing capacity. We received 3 aircrafts during September 2013, i.e. 1 Boeing 737-800NG, 1 Airbus A330-300, and 1 Airbus A320-200 aircraft.

DOMESTIC PASSENGER SERVICES

The number of passengers carried on our domestic service increased by 13.5% to 1,333,478 passengers. Production capacity (ASK) recorded a 19.6% growth, while our domestic RPK increased by 11.6%. This has sent our domestic seat load factor to decrease by 5.5 percentage points to 76.4%. In domestic service, we added frequencies on Balikpapan-Berau route, and also added new route i.e. Cengkareng-Ambon.

INTERNATIONAL PASSENGER SERVICES

We carried 278,993 passengers on international service, or 1.2% lower than that of corresponding period last year. Our international traffic (RPK) was up 7.3% from previous year, in line with 23.7% growth in production capacity (ASK). Consequently, international SLF decreased 10.0 percentage points to 65.6%.

CITILINK

In September 2013, Citilink maintained significant performance in number of passengers, traffic, and capacity. The number of passengers carried was 384,061, represents a 55.2% growth year on year. The capacity (ASK) increased by 43.4% while RPK increased by 61.5%. This has sent the load factor to rise to 75.9% or 8.5 percentage points higher than that of previous year.

FLEET STRUCTURE

	Sep 2012	Dec 2012	Sep 2013
B737-300	3	3	3
B737-400	-	-	-
B737-500	5	5	4
B737-800 NG	55	55	62
CRJ-1000	-	5	12
Narrow Body	63	68	81
B747-400	2	2	2
B777-300ER	-	-	2
A330-200	8	9	10
A330-300	6	6	7
Wide Body	16	17	21
Garuda	79	85	102
B737-300	6	6	6
B737-400	1	1	1
A320-200	9	14	23
Citilink	16	21	30
Total Fleets	95	106	132

APPENDIX 1. MONTHLY OPERATING STATISTIC, SEPTEMBER 2013

GROUP TOTAL

	SEPTEMBER			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
Pax Carried	1,457,218	1,996,532	37.0%	13,008,793	18,136,073	39.4%
ASK (000)	2,524,126	3,475,423	37.7%	24,784,347	31,857,013	28.5%
RPK (000)	1,986,509	2,481,697	24.9%	18,906,249	23,777,109	25.8%
SLF	78.7%	71.4%	-7.3 pts	76.3%	74.6%	-1.6 pts
Aircraft Utilization	10:40	10:33	-00:06	10:47	10:52	00:05
Frequencies	10,620	16,550	55.8%	94,923	143,499	51.2%
OTP	81.5%	84.1%	2.7	84.5%	85.5%	1.1
Cargo Carried (Ton)	18,865	26,231	39.0%	168,384	253,894	50.8%
CLF	48.6%	40.2%	-8.4	46.0%	42.2%	-3.8
Fuel Price (USD/Liter)	0.94	0.86	-8.5%	0.91	0.87	-3.7%

DOMESTIC

	SEPTEMBER			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
Pax Carried	1,174,974	1,333,478	13.5%	10,305,728	11,430,888	10.9%
ASK (000)	1,247,126	1,491,677	19.6%	10,982,928	12,608,561	14.8%
RPK (000)	1,020,789	1,138,901	11.6%	8,895,757	9,668,531	8.7%
SLF	81.9%	76.4%	-5.5 pts	81.0%	76.7%	-4.3 pts

INTERNATIONAL

	SEPTEMBER			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
Pax Carried	282,244	278,993	-1.2%	2,703,065	2,878,169	6.5%
ASK (000)	1,277,000	1,579,537	23.7%	13,801,419	15,216,803	10.3%
RPK (000)	965,720	1,036,073	7.3%	10,010,492	11,126,191	11.1%
SLF	75.6%	65.6%	-10.0 pts	72.5%	73.1%	0.6 pts

CITILINK

	SEPTEMBER			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
Pax Carried	247,477	384,061	55.2%	1,883,950	3,827,016	103.1%
ASK (000)	281,937	404,209	43.4%	2,087,700	4,031,648	93.1%
RPK (000)	189,963	306,723	61.5%	1,478,785	2,982,387	101.7%
SLF	67.4%	75.9%	8.5 pts	70.8%	74.0%	3.1 pts

Notes:

Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken
All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only

PT GARUDA INDONESIA (Persero) Tbk.
2nd Floor Management Building, Garuda City,
Soekarno-Hatta International Airport
Jakarta, Indonesia

INVESTOR RELATION DESK
Phone : +62 21 2560 1201
E-mail : investor@garuda-indonesia.com
Website : www.garuda-indonesia.com/investor-relation