

# INVESTOR UPDATE

PT Garuda Indonesia (Persero) Tbk.



January 2013 Edition



During the month of January 2013, Garuda Indonesia Group carried 1,700,975 passengers which represent 10.13% more than previous year. This achievements in line with our production capacity (Available Seat Kilometres /ASK) which grow by 19.22%, whereas demands (Revenue passenger kilometres/RPK) increased 11.18%. During the month of January, we increase our aircraft utilization become 11:01 hours per day, increase 28 minute per day compares to the same month last year.

## ● DOMESTIC PASSENGER SERVICES

We carried 1,029,057 passenger during January 2013 on domestic service. Capacity on January this year increase 12.85%, while RPK shrink by 7.06%. This has sent our SLF for Domestic passenger services down to 63.7% as growth on demand still yet to match capacity expansion.

## ● INTERNATIONAL PASSENGER SERVICES

Throughout January 2013, we carried 6.57% (year on year) more international passenger or 290,119 persons. Demands for

this month remain strong, as RPK expands by 16.41% on 14.06% more capacity (ASK). Our international passenger services SLF slightly increase to 68.68%, or 1.39 percentage points higher than previous year.

## ● CITILINK

Citilink's performance in this month maintain significant improvement in terms of passenger carried and production. Number of passenger increased 94.12% from previous year to 381,799, on 90.76% more demands (RPK). Capacity (ASK) also increase 87.16% from previous year, sent the load factor up to 72.40%.

## ● FLEET STRUCTURE

	Jan 2012	Jan 2013
<b>Garuda</b>		
<b>Narrow Body</b>	<b>62</b>	<b>68</b>
B737-300	5	3
B737-400	1	-
B737-500	5	5
B737-800 NG	51	55
CRJ 1000	-	5
<b>Wide Body</b>	<b>16</b>	<b>17</b>
B747-400	3	2
A330-200	7	9
A330-300	6	6
<b>Citilink</b>	<b>9</b>	<b>21</b>
B737-300	5	6
B737-400	1	1
A320-200	3	14
<b>Total Fleets</b>	<b>87</b>	<b>106</b>

## ● APPENDIX 1. MONTHLY OPERATING STATISTIC, JANUARY 2013

### GROUP TOTAL

	January			Year to date		
	2012	2013	Change	2012	2013	Change
Pax Carried	1,544,450	1,700,975	10.13%	1,544,450	1,700,975	10.13%
ASK (000)	2,783,875	3,318,986	19.22%	2,783,875	3,318,986	19.22%
RPK (000)	2,002,984	2,226,983	11.18%	2,002,984	2,226,983	11.18%
SLF	71.95%	67.10%	-4.85	71.95%	67.10%	-4.85
Aircraft Utilization *	10:33	11:01	00:28	10:33	11:01	00:28
Frequencies	12,022	14,918	24.09%	12,022	14,918	24.09%
OTP *	90.5%	88.5%	-1.96	90.5%	88.5%	-1.96
Cargo Carried (Ton)	20,681	26,851	29.84%	20,681	26,851	29.84%
CLF	43.47%	42.60%	-0.87	43.47%	42.60%	-0.87
Fuel Price (USD/Liter)	0.92	0.90	-2.10%	0.92	0.90	-2.10%

### DOMESTIC

	January			Year to date		
	2012	2013	Change	2012	2013	Change
Pax Carried	1,075,536	1,029,057	-4.32%	1,075,536	1,029,057	-4.32%
ASK (000)	1,206,644	1,361,717	12.85%	1,206,644	1,361,717	12.85%
RPK (000)	933,498	867,584	-7.06%	933,498	867,584	-7.06%
SLF	77.36%	63.71%	-13.65	77.36%	63.71%	-13.65

### INTERNATIONAL

	January			Year to date		
	2012	2013	Change	2012	2013	Change
Pax Carried	272,234	290,119	6.57%	272,234	290,119	6.57%
ASK (000)	1,360,645	1,551,904	14.06%	1,360,645	1,551,904	14.06%
RPK (000)	915,631	1,065,906	16.41%	915,631	1,065,906	16.41%
SLF	67.29%	68.68%	1.39	67.29%	68.68%	1.39

### CITILINK

	January			Year to date		
	2012	2013	Change	2012	2013	Change
Pax Carried	196,680	381,799	94.12%	196,680	381,799	94.12%
ASK (000)	216,586	405,366	87.16%	216,586	405,366	87.16%
RPK (000)	153,854	293,493	90.76%	153,854	293,493	90.76%
SLF	71.04%	72.40%	1.37	71.04%	72.40%	1.37

### NOTES:

Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken  
All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only.

PT GARUDA INDONESIA (Persero) Tbk.  
2<sup>nd</sup> Floor Management Building, Garuda City,  
Soekarno-Hatta International Airport  
Jakarta, Indonesia

INVESTOR RELATION DESK  
Phone : +62 21 2560 1201  
E-mail : investor@garuda-indonesia.com  
Website : www.garuda-indonesia.com/investor-relation