

# INVESTOR UPDATE

PT Garuda Indonesia (Persero) Tbk.



APRIL 2013 EDITION

Garuda Indonesia Group carried 1,902,903 passengers in April, denoted 20.0% growth year on year, and frequencies increased by 29.8%. The production capacity (measured in Available Seat Kilometres/ASK) grew by 17.3% while RPK's (Revenue passenger kilometres) was up by 13.2% over the same period the same year. As a result, the group seat load factor weakened by 2.62 percentage points to 72.39%. Aircraft utilization in April turned into 10:59 hours per day. We received another 1 (one) aircraft CRJ-1000, 1 (one) A330-200, and 1 (one) A320-200 during April 2013.

## DOMESTIC PASSENGER SERVICES

In April 2013, RPK of domestic service recorded 6.2% growth, while production capacity (ASK) increased by 11.6%. This sent our seat load factor for Domestic services decline by 3.9 percentage points as the traffic demand did not fully match the capacity expansion. The number of passengers carried increased by 8.1% to 1,197,812 passengers. We added new routes in April from Medan to Batam, Palembang and Padang, also from Padang to Pekanbaru. These new routes correspond to settle on Medan as our 2nd regional base for CRJ-1000.

## INTERNATIONAL PASSENGER SERVICES

Our passenger on international service during April 2013 was up by 3.5% year on year to 302,435 passengers. Traffic demands for this month remain strong, as RPK increased by 6.1% on 5.5% more capacity (ASK). Consequently, seat load factor slightly increased by 0.4 percentage points to 72.3% year on year.

## CITILINK

Continuing previous months growth, this April Citilink kept record outstanding performance. The passenger numbers achieved 402,656, recorded 117.6% growth year on year. RPK extensively increased by 115.3% compared to April previous year, and capacity (ASK) was up by 136.7%. This had sent SLF decreased by 6.2 percentage points as capacity expansion outstripped growth in RPK. During April 2013, Citilink added new routes & destinations such as: Jakarta to Bengkulu, Jambi, Semarang, Pangkal Pinang, Tanjung Karang, Jogjakarta, Malang; and from Makassar to Jogjakarta.

## FLEET STRUCTURE

	Apr 2012	Dec 2012	Apr 2013
B737-300	5	3	3
B737-400	1	-	-
B737-500	5	5	5
B737-800 NG	54	55	55
CRJ-1000	-	5	8
<b>Narrow Body</b>	<b>65</b>	<b>68</b>	<b>71</b>
B747-400	3	2	2
A330-200	8	9	10
A330-300	6	6	6
<b>Wide Body</b>	<b>17</b>	<b>17</b>	<b>18</b>
<b>Garuda</b>	<b>82</b>	<b>85</b>	<b>89</b>
B737-300	5	6	6
B737-400	1	1	1
A320-200	3	14	19
<b>Citilink</b>	<b>9</b>	<b>21</b>	<b>26</b>
<b>Total Fleets</b>	<b>91</b>	<b>106</b>	<b>115</b>

## APPENDIX 1. MONTHLY OPERATING STATISTIC, APRIL 2013

### GROUP TOTAL

	APRIL			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
PAX CARRIED	1,585,484	1,902,903	20.02%	6,193,396	7,464,152	20.52%
ASK (000)	2,985,038	3,501,568	17.30%	11,553,148	13,461,894	16.52%
RPK (000)	2,239,068	2,534,648	13.20%	8,475,717	9,955,158	17.46%
SLF *	75.01%	72.39%	-2.62	73.36%	73.95%	0.59
AIRCRAFT UTILIZATION	11:01	10:59	- 00:01	10:49	11:03	00:14
FREQUENCIES	12,057	15,654	29.83%	47,874	59,878	25.07%
OTP *	85.12%	89.56%	4.44	86.08%	88.32%	2.24
CARGO CARRIED (TON)	21,742	30,071	38.31%	87,230	111,405	27.71%
CLF *	44.96%	43.99%	-0.97	45.29%	43.85%	-1.44
FUEL PRICE (USD/LITER)	0.98	0.88	-10.0%	0.94	0.91	-3.0%

### DOMESTIC

	APRIL			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
PAX CARRIED	1,108,154	1,197,812	8.09%	4,304,150	4,649,401	8.02%
ASK (000)	1,196,441	1,335,140	11.59%	4,747,767	5,294,631	11.52%
RPK (000)	960,929	1,020,171	6.17%	3,725,529	3,943,304	5.85%
SLF *	80.32%	76.41%	-3.91	78.47%	74.48%	-3.99

### INTERNATIONAL

	APRIL			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
PAX CARRIED	292,273	302,435	3.48%	1,126,765	1,224,671	8.69%
ASK (000)	1,575,963	1,663,026	5.52%	5,948,773	6,421,124	7.94%
RPK (000)	1,133,092	1,202,250	6.10%	4,154,110	4,778,735	15.04%
SLF *	71.90%	72.29%	0.39	69.83%	74.42%	4.59

### CITILINK

	APRIL			YEAR TO DATE		
	2012	2013	CHANGE	2012	2013	CHANGE
PAX CARRIED	185,057	402,656	117.58%	762,481	1,590,080	108.54%
ASK (000)	212,634	503,402	136.75%	856,608	1,746,139	103.84%
RPK (000)	145,048	312,227	115.26%	596,078	1,233,119	106.87%
SLF *	68.21%	62.00%	-6.21	69.59%	70.60%	1.01

#### Notes:

\* Change in SLF & CLF is measured in percentage point change

Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken

All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only

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