

INVESTOR UPDATE

AUGUST 2014

Garuda Indonesia 

In August 2014, Garuda Indonesia Group carried 2,761,265 passengers, representing a 22.9% growth year on year, while frequencies were up by 14.5%. The RPK (Revenue Passenger Kilometres) increased 15.6% year on year against 11.7% growth in production capacity (Available Seat Kilometres/ASK). As a result, the group seat load factor increased by 2.6 percentage points to 76.9%. We received 3 aircrafts during August 2014, i.e. 1 aircraft Airbus A330-300, 1 aircraft Boeing 737-800NG, and 1 aircraft Airbus A320-200.

DOMESTIC PASSENGER SERVICES

The number of passengers carried on our domestic service increased by 17% to 1,658,416 passengers. Our domestic traffic (RPK) was up 22.7% from previous year, while production capacity (ASK) grew 18.5%. This has sent our domestic seat load factor increased by 2.7 percentage points to 79.2%.

INTERNATIONAL PASSENGER SERVICES

We carried 358,506 passengers on international service, or 0.6% higher than that of corresponding period last year. Production capacity (ASK) declined by 0.1%, while international traffic (RPK) decreased by 0.4% from previous year. As a result, international SLF slightly decreased by 0.2 percentage points to 71.7%.

CITILINK

Continuing previous month growth, this August Citilink maintained significant performance in number of passengers, traffic, and capacity. The number of passengers carried was 744,343, representing a 56.6% growth year on year. The capacity (ASK) increased by 35.6% against 50.8% growth in traffic (RPK). Consequently, the load factor rose to 85.2% or 8.6 percentage points higher than that of previous year.

FLEET STRUCTURE

	Aug 2013	Dec 2013	Aug 2014
B737-300	3	3	1
B737-500	4	4	4
B737-800 NG	61	65	71
CRJ-1000	12	12	15
ATR72-600	-	2	6
Narrow Body	80	86	97
B747-400	2	2	2
B777-300ER	2	4	5
A330-200	10	11	11
A330-300	6	7	8
Wide Body	20	24	26
Garuda	100	110	123
B737-300	6	5	4
B737-400	1	1	-
A320-200	22	24	27
Citilink	29	30	31
Total Fleets	129	140	154

APPENDIX 1. MONTHLY OPERATING STATISTIC, AUGUST 2014

GROUP TOTAL

	AUGUST			YEAR TO DATE		
	2013	2014	Change	2013	2014	Change
Pax Carried	2,247,328	2,761,265	22.9%	16,139,541	18,423,747	14.2%
ASK (000)	3,856,544	4,307,609	11.7%	28,381,589	32,800,676	15.6%
RPK (000)	2,865,100	3,311,963	15.6%	21,295,412	23,101,132	8.5%
SLF	74.3%	76.9%	2.6 pts	75.0%	70.4%	-4.6 pts
Aircraft Utilization *	10:55	9:43	-01:11	10:55	9:55	-01:00
Frequencies	17,657	20,224	14.5%	126,949	145,985	15.0%
OTP *	79.9%	90.3%	10.4 pts	85.7%	89.2%	3.6 pts
Cargo Carried (Ton)	24,368	33,150	36.0%	227,663	258,468	13.5%
CLF	31.4%	32.5%	1.1 pts	42.5%	36.0%	-6.5 pts
Fuel Price (USD/Liter)	0.87	0.85	-2.1%	0.88	0.87	-0.9%

DOMESTIC

	AUGUST			YEAR TO DATE		
	2013	2014	Change	2013	2014	Change
Pax Carried	1,415,832	1,658,416	17.1%	10,097,410	11,220,291	11.1%
ASK (000)	1,525,045	1,806,933	18.5%	11,116,884	13,024,836	17.2%
RPK (000)	1,166,408	1,431,351	22.7%	8,529,630	9,659,090	13.2%
SLF	76.5%	79.2%	2.7 pts	76.7%	74.2%	-2.6 pts

INTERNATIONAL

	AUGUST			YEAR TO DATE		
	2013	2014	Change	2013	2014	Change
Pax Carried	356,300	358,506	0.6%	2,599,176	2,569,045	-1.2%
ASK (000)	1,849,629	1,847,321	-0.1%	13,637,266	15,255,441	11.9%
RPK (000)	1,329,624	1,324,156	-0.4%	10,090,117	9,903,087	-1.9%
SLF	71.9%	71.7%	-0.2 pts	74.0%	64.9%	-9.1 pts

CITILINK

	AUGUST			YEAR TO DATE		
	2013	2014	Change	2013	2014	Change
Pax Carried	475,196	744,343	56.6%	3,442,955	4,634,411	34.6%
ASK (000)	481,870	653,355	35.6%	3,627,440	4,520,399	24.6%
RPK (000)	369,068	556,456	50.8%	2,675,664	3,538,955	32.3%
SLF	76.6%	85.2%	8.6 pts	73.8%	78.3%	4.5 pts

Notes:

Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken. All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only.

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