

INVESTOR UPDATE

APRIL 2015

Garuda Indonesia 

Garuda Indonesia group carried 2,167,933 passenger during April 2015, or 26.59% higher compare to the previous year. This improvement result impacted by the increasing of demands (RPK) which grew 21.85% while the ASK grew 8.42% compare to the previous year. The group load factor increase by 8.1 percentage points to 73.6%, while frequencies were up 18.63% year-on-year. During April 2015, the aircraft utilization recorded 09:18 hours per day, about 41 minutes shorter than the same month previous year. In this month, we took delivery of our 9th ATR72-600 aircraft, which sent the group total fleets in operation to 175 fleets. The average age of fleet could be managed become 5.36 years in this period.

DOMESTIC PASSENGER SERVICES

In domestic service, Garuda carried 1,557,859 passengers during the month of April, reached 24.90% more than previous year. The demand in April 2015 remaining strong compare previous month, as RPK expanded by 27.78%, while the capacity (ASK) grew by 19.55%. The domestic load factor also improve by 4.7 percentage points to 73.5%.

INTERNATIONAL PASSENGER SERVICES

In international service, Garuda carried 343,704 passengers, or 13.33% higher compare previous year result. The International demands (RPK) were up by 9.87%, while recorded capacity (ASK) slightly decrease by 5.62%. The lower production in international services is a continuation from quick wins programs held by the company, reduce unprofitable international routes. Our international load factor increase 10 percentage points, to 71% compare previous year

CITILINK

Citilink's performance in April 2015 has successfully maintained significant improvement, in terms of passenger carried, demand & production. Number passenger increased 38.44% from previous year to 716,370, The demands (RPK) were up by 41.76%, while recorded capacity (ASK) increase by 26.75% compare previous year. The load factor increased 8.6 basis point to 81.1% compare previous year result. In April 2015, Garuda and Citilink have successfully to keep going better operational performance.

FLEET STRUCTURE

	Apr 2014	Dec 2014	Apr 2015
B737-300	2	1	1
B737-500	4	4	4
B737-800NG	67	75	78
CRJ-1000	13	15	15
ATR72-600	3	8	9
Narrow Body	89	103	107
B747-400	2	2	2
B777-300ER	4	6	6
A330-200	11	11	11
A330-300	7	11	11
Wide Body	24	30	30
Garuda	113	133	137
B737-300	4	4	4
A320-200	24	32	34
Citilink	28	36	38
Total Fleets	141	169	175

APPENDIX 1. MONTHLY OPERATING STATISTIC, APRIL 2015

GROUP TOTAL

	APRIL			YEAR TO DATE		
	2014	2015	Change	2014	2015	Change
Pax Carried	2,068,074	2,617,933	26.59%	8,496,052	10,219,328	20.28%
ASK (000)	4,042,054	4,382,420	8.42%	15,867,046	17,310,263	9.10%
RPK (000)	2,648,483	3,227,157	21.85%	10,734,615	12,946,386	20.60%
SLF (%)	65.5	73.6	8.1	67.7	74.8	10.47%
Aircraft Utilization*	09:59	09:18	-00:41	10:07	09:16	-00:51
Frequencies	17,435	20,684	18.63%	71,062	80,001	12.58%
OTP*	91.49%	89.51%	-1.98	87.22%	89.21%	1.99
Cargo Carried (Ton)	31,007	34,195	10.28%	125,615	138,245	10.05%
CLF	36.2%	39.3%	3.1 pts	37.0%	40.9%	3.9 pts
Fuel Price (USD/Liter)	0.86	0.55	-35.67%	0.90	0.55	-38.89%

DOMESTIC

	APRIL			YEAR TO DATE		
	2014	2015	Change	2014	2015	Change
Pax Carried	1,247,332	1,557,859	24.90%	5,198,612	6,037,782	16.14%
ASK (000)	1,552,351	1,855,800	19.55%	6,216,791	7,190,204	15.66%
RPK (000)	1,066,917	1,363,281	27.78%	4,399,441	5,308,416	20.66%
SLF (%)	68.7	73.5	4.7	70.8	73.8	3.0

INTERNATIONAL

	APRIL			YEAR TO DATE		
	2014	2015	Change	2014	2015	Change
Pax Carried	303,286	343,704	13.33%	1,209,933	1,408,282	16.39%
ASK (000)	1,943,498	1,834,306	-5.62%	7,502,352	7,445,507	-0.76%
RPK (000)	1,185,727	1,302,737	9.87%	4,721,961	5,496,927	16.41%
SLF (%)	61.0	71.0	10.0	62.9	73.8	10.9

CITILINK

	APRIL			YEAR TO DATE		
	2014	2015	Change	2014	2015	Change
Pax Carried	517,456	716,370	38.44%	2,087,507	2,773,264	32.85%
ASK (000)	546,204	692,314	26.75%	2,147,904	2,674,553	24.52%
RPK (000)	395,839	561,138	41.76%	1,613,212	2,141,043	32.72%
SLF (%)	72.5	81.1	8.6	75.1	80.1	5.0

Notes:

Number of passenger carried is calculated on the basis of origin of origin/destination, regardless of the number of stage lengths undertaken
All figures are for GA and Citilink, except for aircraft utilization and OTP are for mainbrand only.

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