

# Inner Features

**JUNE 2021**

## MONTHLY OPERATIONAL INDICATOR

|                               | JUNE 2020     | YOY       | MAY 2021      | MOM      | JUNE 2021            | YTD JUNE 2020  | YTD JUNE 2021         | YOY       |
|-------------------------------|---------------|-----------|---------------|----------|----------------------|----------------|-----------------------|-----------|
|                               | A             | C/A       | B             | C/B      | C                    | D              | E                     | E/D       |
| <b>GARUDA INDONESIA GROUP</b> |               |           |               |          |                      |                |                       |           |
| Passenger Carried*            | 217,638.00    | 451.60%   | 845,588.00    | 41.97%   | <b>1,200,500.00</b>  | 6,527,699.00   | <b>5,880,269.00</b>   | -9.92%    |
| Cargo Carried (Ton)           | 14,403.49     | 59.85%    | 23,286.00     | -1.12%   | <b>23,024.16</b>     | 110,715.17     | <b>152,300.37</b>     | 37.56%    |
| ASK (000)                     | 933,200.37    | 149.67%   | 1,904,413.54  | 22.34%   | <b>2,329,885.04</b>  | 15,034,030.49  | <b>14,961,309.61</b>  | -0.48%    |
| RPK (000)                     | 237,942.42    | 396.46%   | 825,141.22    | 43.16%   | <b>1,181,287.86</b>  | 8,340,094.81   | <b>5,743,671.88</b>   | -31.13%   |
| SLF (%)                       | 25.50         | 25.20 pp  | 43.33         | 7.37 pp  | <b>50.70</b>         | 55.47          | <b>38.39</b>          | -17.08 pp |
| ATK Cargo (000)               | 32,224.55     | 141.02%   | 70,744.84     | 9.78%    | <b>77,666.33</b>     | 467,602.80     | <b>528,809.27</b>     | 13.09%    |
| RTK Cargo (000)               | 24,270.85     | 79.63%    | 46,201.69     | -5.64%   | <b>43,596.65</b>     | 225,409.91     | <b>313,578.27</b>     | 39.11%    |
| CLF Cargo (%)                 | 75.32         | -19.18 pp | 65.31         | -9.17 pp | <b>56.13</b>         | 48.21          | <b>59.30</b>          | 11.09 pp  |
| Aircraft Utilization**        | 02:32         | 03:50     | 05:35         | 00:47    | <b>06:22</b>         | 04:34          | <b>06:00</b>          | 01:26     |
| Frequencies                   | 4,561.00      | 157.16%   | 8,676.00      | 35.19%   | <b>11,729.00</b>     | 65,221.00      | <b>70,744.00</b>      | 8.47%     |
| OTP**                         | 92.40         | 1.80 pp   | 92.00         | 2.20 pp  | <b>94.20</b>         | 93.80          | <b>94.60</b>          | 0.80 pp   |
| Fuel Burn (Liter)             | 27,209,443.99 | 162.87%   | 59,131,410.29 | 20.96%   | <b>71,525,589.84</b> | 475,896,077.09 | <b>453,280,592.69</b> | -16.62%   |
| Block Hours                   | 8,770.53      | 162.09%   | 17,736.76     | 29.60%   | <b>22,986.36</b>     | 136,483.53     | <b>142,142.13</b>     | 4.15%     |
| Passenger Yield (USc)         | 8.31          | -26.39%   | 6.43          | -4.88%   | <b>6.12</b>          | 7.34           | <b>6.12</b>           | -16.62%   |
| Cargo Yield (USc)             | 72.59         | -18.53%   | 57.27         | 3.26%    | <b>59.14</b>         | 50.11          | <b>56.78</b>          | 13.31%    |
| CASK (USc)                    | 9.13          | -34.95%   | 6.74          | -11.83%  | <b>5.94</b>          | 7.12           | <b>5.80</b>           | -38.82%   |
| CASK-Excl Fuel (USc)          | 8.32          | -48.09%   | 5.17          | -16.50%  | <b>4.32</b>          | 5.37           | <b>4.36</b>           | -18.92%   |
| Fuel Price (USc/Liter)        | 27.89         | 89.41%    | 50.43         | 4.75%    | <b>52.82</b>         | 55.21          | <b>47.80</b>          | -13.42%   |

\* Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken.

\*\* All figures are for Garuda Indonesia and Citilink scheduled flights, except for aircraft utilization and on time performance are for mainbrand only.

### JUNE 2021: POST 'EID HOMECOMING BAN POLICY', PASSENGER INCREASED BY 41.97% MOM

Garuda Indonesia Group (The Group) served 1,20 million passengers in June 2021, or increased by 41.97% MoM or increased by 451.60% YoY and reached 41.90% number of passenger pre COVID-19. The number of passenger recovered significantly post Eid homecoming ban policy. Adjusting demand recovery, The Group added the ASK capacity by 22.34% MoM, or increased by 149.67% YoY and reached 48.76% ASK pre COVID-19.

In Addition, The Group added the ATK capacity by 9.78% MoM, or increased by 141.02% YoY and reached 39.95% ATK pre COVID-19. With this ATK capacity, The Group carried 23.02K ton cargo or slightly decreased 1.12% MoM, or increased by 59.85% YoY and reached 98.34% number of cargo pre COVID-19.

### SUMMARY : GARUDA INDONESIA GROUP

Passenger reached 41.90% Pre COVID-19

Cargo carried reached 98.34% Pre COVID-19

Capacity (ASK) reached 48.76% Pre COVID-19

Capacity (ATK) reached 39.95% Pre COVID-19

\*Based on June 2019

|                                  | JUNE 2020  | YOY       | MAY 2021   | MOM      | JUNE 2021         | YTD JUNE 2020 | YTD JUNE 2021       | YOY       |
|----------------------------------|------------|-----------|------------|----------|-------------------|---------------|---------------------|-----------|
| <b>GARUDA INDONESIA DOMESTIC</b> |            |           |            |          |                   |               |                     |           |
| Passenger Carried*               | 69,866.00  | 436.28%   | 291,091.00 | 28.72%   | <b>374,678.00</b> | 2,814,171.00  | <b>1,853,640.00</b> | -34.13%   |
| Cargo Carried (Ton)              | 6,928.43   | 39.16%    | 10,249.65  | -5.93%   | <b>9,641.53</b>   | 56,423.93     | <b>63,666.71</b>    | 12.84%    |
| ASK (000)                        | 301,720.91 | 159.53%   | 721,971.42 | 8.46%    | <b>783,066.81</b> | 4,685,198.47  | <b>5,217,611.06</b> | 11.36%    |
| RPK (000)                        | 77,430.05  | 418.76%   | 312,326.07 | 28.61%   | <b>401,676.57</b> | 2,546,245.79  | <b>1,966,708.66</b> | -22.76%   |
| SLF (%)                          | 25.66      | 25.63 pp  | 43.26      | 8.04 pp  | <b>51.30</b>      | 54.35         | <b>37.69</b>        | -16.65 pp |
| ATK Cargo (000)                  | 10,113.08  | 90.49%    | 19,630.28  | -1.86%   | <b>19,264.82</b>  | 103,988.68    | <b>127,235.22</b>   | 22.35%    |
| RTK Cargo (000)                  | 8,537.53   | 37.05%    | 12,459.88  | -6.09%   | <b>11,701.00</b>  | 66,163.57     | <b>75,105.77</b>    | 13.52%    |
| CLF Cargo (%)                    | 84.42      | -23.68 pp | 63.47      | -2.74 pp | <b>60.74</b>      | 63.63         | <b>59.03</b>        | -4.60 pp  |
| Passenger Yield (USc)            | 9.87       | -2.64%    | 9.26       | 3.68%    | <b>9.61</b>       | 10.24         | <b>9.64</b>         | -5.87%    |
| Cargo Yield (USc)                | 102.90     | -15.52%   | 84.62      | 2.72%    | <b>86.93</b>      | 92.82         | <b>91.53</b>        | -1.39%    |
| CASK (USc)                       | 14.25      | -41.78%   | 9.11       | -8.93%   | <b>8.29</b>       | 9.66          | <b>7.96</b>         | -17.59%   |
| CASK-Excl Fuel (USc)             | 13.17      | -51.11%   | 7.37       | -12.62%  | <b>6.44</b>       | 7.56          | <b>6.33</b>         | -16.30%   |

|                                       | JUNE 2020  | YOY       | MAY 2021   | MOM      | JUNE 2021         | YTD JUNE 2020 | YTD JUNE 2021       | YOY       |
|---------------------------------------|------------|-----------|------------|----------|-------------------|---------------|---------------------|-----------|
| <b>GARUDA INDONESIA INTERNATIONAL</b> |            |           |            |          |                   |               |                     |           |
| Passenger Carried*                    | 10,581.00  | -25.38%   | 8,121.00   | -2.77%   | <b>7,896.00</b>   | 697,214.00    | <b>56,835.00</b>    | -91.85%   |
| Cargo Carried (Ton)                   | 2,458.13   | 166.50%   | 7,187.86   | -8.86%   | <b>6,550.80</b>   | 26,450.59     | <b>48,381.76</b>    | 82.91%    |
| ASK (000)                             | 205,221.42 | 69.23%    | 404,983.65 | -14.25%  | <b>347,287.96</b> | 5,748,202.00  | <b>2,994,189.27</b> | -47.91%   |
| RPK (000)                             | 43,900.12  | -26.82%   | 33,089.32  | -2.91%   | <b>32,126.89</b>  | 3,310,738.70  | <b>231,809.44</b>   | -93.00%   |
| SLF (%)                               | 21.39      | -12.14 pp | 8.17       | 1.08 pp  | <b>9.25</b>       | 57.60         | <b>7.74</b>         | -49.85 pp |
| ATK Cargo (000)                       | 11,579.51  | 148.90%   | 31,965.08  | -9.84%   | <b>28,821.29</b>  | 249,801.63    | <b>235,589.26</b>   | -5.69%    |
| RTK Cargo (000)                       | 10,897.55  | 130.67%   | 27,882.49  | -9.85%   | <b>25,137.37</b>  | 131,999.77    | <b>198,012.45</b>   | 50.01%    |
| CLF Cargo (%)                         | 94.11      | -6.89 pp  | 87.23      | -0.01 pp | <b>87.22</b>      | 52.84         | <b>84.05</b>        | 31.21 pp  |
| Passenger Yield (USc)                 | 7.66       | 24.59%    | 9.21       | 3.67%    | <b>9.54</b>       | 6.04          | <b>9.33</b>         | 54.40%    |
| Cargo Yield (USc)                     | 33.53      | 11.40%    | 38.40      | -2.70%   | <b>37.36</b>      | 17.10         | <b>35.94</b>        | 110.19%   |
| CASK (USc)                            | 11.03      | -43.32%   | 6.11       | 2.42%    | <b>6.25</b>       | 6.59          | <b>5.62</b>         | -14.84%   |
| CASK-Excl Fuel (USc)                  | 10.26      | -54.00%   | 4.64       | 1.65%    | <b>4.72</b>       | 4.88          | <b>4.25</b>         | -12.89%   |

|                                    | JUNE 2020  | YOY       | MAY 2021     | MOM     | JUNE 2021           | YTD JUNE 2020 | YTD JUNE 2021       | YOY       |
|------------------------------------|------------|-----------|--------------|---------|---------------------|---------------|---------------------|-----------|
| <b>GARUDA INDONESIA MAIN BRAND</b> |            |           |              |         |                     |               |                     |           |
| Passenger Carried*                 | 80,447.00  | 375.56%   | 299,212.00   | 27.86%  | <b>382,574.00</b>   | 3,511,385.00  | <b>1,910,475.00</b> | -45.59%   |
| Cargo Carried (Ton)                | 9,386.56   | 72.51%    | 17,437.51    | -7.14%  | <b>16,192.33</b>    | 82,874.52     | <b>112,048.47</b>   | 35.20%    |
| ASK (000)                          | 506,942.33 | 122.98%   | 1,126,955.08 | 0.30%   | <b>1,130,354.78</b> | 10,433,400.47 | <b>8,211,800.32</b> | -21.29%   |
| RPK (000)                          | 121,330.17 | 257.54%   | 345,415.39   | 25.59%  | <b>433,803.46</b>   | 5,856,984.48  | <b>2,198,518.11</b> | -62.46%   |
| SLF (%)                            | 23.93      | 14.44 pp  | 30.65        | 7.73 pp | <b>38.38</b>        | 56.14         | <b>26.77</b>        | -29.36 pp |
| ATK Cargo (000)                    | 21,692.59  | 121.67%   | 51,595.36    | -6.80%  | <b>48,086.11</b>    | 353,790.31    | <b>362,824.47</b>   | 2.55%     |
| RTK Cargo (000)                    | 19,435.08  | 89.55%    | 40,342.38    | -8.69%  | <b>36,838.36</b>    | 198,163.34    | <b>273,118.22</b>   | 37.82%    |
| CLF Cargo (%)                      | 89.59      | -12.98 pp | 76.61        | 0.00 pp | <b>76.61</b>        | 56.01         | <b>75.28</b>        | 19.26 pp  |
| Passenger Yield (USc)              | 9.07       | 5.88%     | 9.26         | 3.70%   | <b>9.60</b>         | 7.87          | <b>9.61</b>         | 22.10%    |
| Cargo Yield (USc)                  | 64.00      | -17.03%   | 52.67        | 0.82%   | <b>53.10</b>        | 42.38         | <b>51.22</b>        | 20.87%    |
| CASK (USc)                         | 12.95      | -40.77%   | 8.03         | -4.51%  | <b>7.67</b>         | 7.97          | <b>7.11</b>         | -10.85%   |
| CASK-Excl Fuel (USc)               | 11.99      | -50.72%   | 6.39         | -7.48%  | <b>5.91</b>         | 6.08          | <b>5.57</b>         | -8.42%    |

|                       | JUNE 2020  | YOY        | MAY 2021   | MOM      | JUNE 2021           | YTD JUNE 2020 | YTD JUNE 2021       | YOY      |
|-----------------------|------------|------------|------------|----------|---------------------|---------------|---------------------|----------|
| <b>CITILINK</b>       |            |            |            |          |                     |               |                     |          |
| Passenger Carried*    | 137,191.00 | 546,376.00 | 546,376.00 | 49.70%   | <b>817,926.00</b>   | 3,016,314.00  | <b>3,969,794.00</b> | 31.61%   |
| Cargo Carried (Ton)   | 5,016.93   | 36.18%     | 5,848.49   | 16.81%   | <b>6,831.82</b>     | 27,840.65     | <b>40,251.90</b>    | 44.58%   |
| ASK (000)             | 426,258.04 | 181.41%    | 777,458.46 | 54.29%   | <b>1,199,530.26</b> | 4,600,630.02  | <b>6,749,509.29</b> | 46.71%   |
| RPK (000)             | 116,612.25 | 541.00%    | 479,725.83 | 55.81%   | <b>747,484.40</b>   | 2,483,110.33  | <b>3,545,153.78</b> | 42.77%   |
| SLF (%)               | 27.36      | 34.96 pp   | 61.70      | 0.61 pp  | <b>62.31</b>        | 53.97         | <b>52.52</b>        | -1.45 pp |
| ATK Cargo (000)       | 10,531.97  | 180.86%    | 19,149.48  | 54.47%   | <b>29,580.23</b>    | 113,812.49    | <b>165,984.80</b>   | 45.84%   |
| RTK Cargo (000)       | 4,835.77   | 39.76%     | 5,859.32   | 15.34%   | <b>6,758.29</b>     | 27,246.57     | <b>40,460.05</b>    | 48.50%   |
| CLF Cargo (%)         | 45.92      | -23.07 pp  | 30.60      | -7.75 pp | <b>22.85</b>        | 23.94         | <b>24.38</b>        | 0.44 pp  |
| Passenger Yield (USc) | 7.52       | -45.56%    | 4.40       | -6.82%   | <b>4.10</b>         | 6.08          | <b>3.95</b>         | -34.99%  |
| Cargo Yield (USc)     | 107.10     | -14.05%    | 88.94      | 3.50%    | <b>92.06</b>        | 106.31        | <b>94.24</b>        | -11.35%  |
| CASK (USc)            | 4.59       | -6.07%     | 4.86       | -11.30%  | <b>4.31</b>         | 5.18          | <b>4.22</b>         | -18.64%  |
| CASK-Excl Fuel (USc)  | 3.95       | -28.61%    | 3.40       | -17.27%  | <b>2.82</b>         | 3.76          | <b>2.87</b>         | -23.44%  |

\* Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken.

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## NEWS

### **GARUDA INDONESIA PREMIUM FLIGHT SERVICE AND BMW INDONESIA LAUNCHED "THE PRESTIGE SERVICE" PROGRAM**

**JAKARTA - June 18th 2021** Garuda Indonesia and BMW Indonesia officially launched the service program "The Prestige Service" which provides premium transportation services to and from Soekarno Hatta international airport. Through the "The Prestige Service" service program, Garuda Indonesia and BMW Indonesia provide one BMW 730Li as an alternative option for advanced transportation for Garuda Indonesia passengers's selected to receive this service.

The development of this service is an effort by Garuda Indonesia as a national flag carrier to continue to move adaptively by innovating to maximize safe and comfortable flight services, one of which is carried out through various collaborations with strategic partners. Not only safe and comfortable, this collaboration will certainly provide added value for premium flight services for passengers.

The launch of this service is one of our efforts to provide added value and also a form of appreciation for our service users, especially through the provision of premium transportation services, both for transportation needs from and to the airport, as well as to continue the journey to the destination, using BMW as a brand premium car that is for its safety and comfort.

The same vision to provide safe and comfortable transportation services, and in line with the health protocols that are consistently implemented by Garuda Indonesia, this collaboration is expected to optimize premium services for selected Garuda Indonesia service users, by presenting the need for seamless connectivity integration. safe, healthy and comfortable, especially in the current adaptation of new habits. Furthermore, through this partnership, Garuda Indonesia and BMW Indonesia agreed to optimize business potential by developing cooperation, such as through various corporate partnerships to purchase tickets with flexibility benefits and discounts of up to 20 percent (for international routes) that can be used for all BMW Indonesia employees.

Source :<https://www.garuda-indonesia.com/id/id/news-and-events/optimalikan-layanan-penerbangan-premium#>

### **GARUDA INDONESIA SUPPORTS TRANSPORTATION OF 1500 OXYGEN CONCENTRATORS FROM SHANGHAI TO JAKARTA**

**JAKARTA - July 14th 2021** Garuda Indonesia supports the transportation of medical supplies in the form of 1500 oxygen concentrator units from the Singapore Temasek Foundation in collaboration with 15 Indonesian and Singaporean companies as a form of support for efforts to handle the COVID-19 pandemic in Indonesia. The assistance was imported directly from Shanghai through the Garuda Indonesia charter flight service operated by a Boeing 777-300ER which arrived at Soekarno-Hatta Airport on July 13.

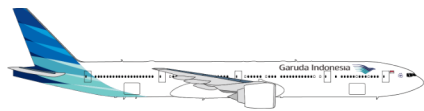
The support for charter flight services is a form of synergy and collaboration between Garuda Indonesia and the Coordinating Ministry for Maritime Affairs and Investment, the Ministry of Foreign Affairs, and the Ministry of Health in relation to the distribution of medical aid equipment amid efforts to accelerate the handling of the COVID-19 pandemic in Indonesia.

As a national flag carrier, Garuda Indonesia always ensures that it is at the forefront of efforts to deal with the COVID-19 pandemic through the provision of air accessibility and connectivity, both for passenger and cargo transportation, by always prioritizing the implementation of strict health protocols in all airline operational lines

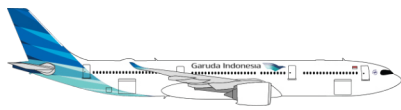
Previously, as an effort to support the acceleration of handling the COVID-19 pandemic, Garuda Indonesia continued to strengthen its operational service capabilities by achieving Pharmaceutical Good Distribution Practice (GDP), which is a certification of quality assurance for pharmaceutical cargo transportation services as part of the Company's commitment to active role in supporting the distribution of COVID vaccines. -19, both imported from abroad and distribution to various regions in Indonesia.

Source :<https://www.garuda-indonesia.com/id/id/news-and-events/garuda-indonesia-dukung-pengangkutan-1500-oksigen-konsentrator>

# FLEET STRUCTURE



Boeing 777-300ER 10



Airbus A330-900 Neo 03



Airbus A330-300 17\*  
\* 2 freighters



Airbus A330-200 07\*\*  
\*\* 1 fleet is grounded

**WIDE BODY 37**



Boeing 737 Max 8 01



Boeing 737-800NG 66\*\*\*  
\*\*\* 29 fleets are grounded  
2 fleets are processed for early termination  
6 fleets are already terminated



Bombardier CRJ1000NG 18



ATR 72-600 13

**NARROW BODY 98**  
**GARUDA INDONESIA 135**



Airbus A330-900 Neo 02

**WIDE BODY 02**



Airbus A320-200 Neo 10



Airbus A320-200 41\*\*\*\*  
\*\*\*\* 5 fleets are grounded



Boeing 737-300/500 08\*\*\*\*\*  
\*\*\*\*\* 1 freighter



ATR 72-600 07

**NARROW BODY 66**  
**CITILINK 68**

**GARUDA INDONESIA GROUP 203**

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