

Inner Features

JULY 2020

MONTHLY OPERATIONAL INDICATOR

INDICATOR	JULY 2019	YOY	JUNE 2020	MOM	JULY 2020	YTD JULY 2019	YTD JULY 2020	YOY
GARUDA INDONESIA GROUP								
Passanger Carried*	2,936,929.00	-87.46%	217,638.00	69.16%	368,167.00	18,060,278.00	6,895,866.00	-61.82%
ASK (000)	4,525,931.05	-71.97%	932,434.11	36.06%	1,268,630.05	34,225,642.74	16,302,660.54	-52.37%
RPK (000)	3,613,694.02	-89.46%	237,786.33	60.25%	381,056.78	24,571,356.11	8,721,151.59	-64.51%
SLF (%)	79.84	-49.80 pp	25.50	4.54 pp	30.04	71.79	53.50	-18.29 pp
Aircraft Utilization (Hour)**	08:14	-3:55	02:32	1:47	04:19	07:52	04:32	-3:20
Frequency	20,093.00	-66.48%	4,561.00	47.69%	6,736.00	135,215.00	71,957.00	-46.78%
OTP**	91.80	3.90 pp	92.40	3.30 pp	95.70	86.70	94.10	7.40 pp
Fuel Burn (Liter)	151,760,942.53	-74.66%	27,192,321.53	41.40%	38,448,699.19	1,115,701,765.77	514,344,776.28	-53.90%
Block Hours	42,748.57	-70.55%	8,770.53	43.53%	12,588.03	296,452.78	149,071.58	-49.71%
Cargo Carried (Ton)	28,791.98	-49.36%	14,403.49	1.23%	14,580.36	203,987.83	125,290.84	-38.58%
CLF (%)	58.63	58.77 pp	174.21	-56.81 pp	117.40	53.50	70.93	17.44 pp
Passanger Yield (USc)	8.58	-17.48%	8.32	-14.90%	7.08	8.08	7.32	-9.41%
CASK (USc)	6.76	1.04%	8.72	-21.67%	6.83	6.35	7.12	12.15%
CASK-Excl Fuel (USc)	4.76	21.64%	7.91	-26.80%	5.79	4.39	5.42	23.42%
Fuel Price (USc/Liter)	59.70	-42.70%	27.89	22.67%	34.21	60.04	53.64	-10.66%
Cargo Yield (USc)	42.78	74.61%	72.61	2.88%	74.70	41.28	52.53	27.25%

July 2020: Passenger Reached 368.17K, or Increased 69.16% MoM in New Normal

The Group carried 368.17K passengers, or significantly improved 69.16% MoM compares June 2020. This indicator shows that air traffic has been improving since the Govt. allowed airlines back to operate. The Seat Load Factor (SLF) reached the level 30.04 or improved by 4.54pp compare previous month this year. The capacity (ASK) also reached the level 28.03% of ASK in 2019 and improved our aircraft utilization to be 4:19 hours due to the relaxation in air transportation sector. Aligning with our capacity, cargo carried also improved by 1.23% MoM or reached the level 117.40% on Cargo Load Factor (CLF) due to inflight cabin utilization.

From financial perspective, significant improvement comes from Garuda Domestic market with passenger yield improved by 4.46% MoM to be USc10.31 or well maintained above USc10.00 The Group cargo yield improved by 2.88% MoM to be USc74.70 Further, fuel price decreased by 10.66% YoY or increased by 22.67% MoM. The unit cost of CASK and CASK Excl Fuel were identified more efficient due to bigger capacity (ASK) in July 2020. The unit cost of CASK and CASK Excl Fuel are decreased by 21.67% MoM and 26.80% MoM consecutively. Improving traffic and capacity means greater cost efficiency to the Group.

INDICATOR	JULY 2019	YOY	JUNE 2020	MOM	JULY 2020	YTD JULY 2019	YTD JULY 2020	YOY
GARUDA INDONESIA DOMESTIC								
Passanger Carried*	1,463,697.00	-92.46%	69,866.00	58.06%	110,432.00	8,579,192.00	2,924,603.00	-65.91%
ASK (000)	1,550,840.43	-70.61%	301,720.91	51.05%	455,739.82	10,027,482.87	5,140,938.29	-48.73%
RPK (000)	1,329,632.82	-90.71%	77,430.05	59.55%	123,541.61	7,631,141.45	2,669,787.39	-65.01%
SLF (%)	85.74	-58.63 pp	25.66	1.45 pp	27.11	76.10	51.93	-24.17 pp
Passanger Yield (USc)	10.73	-3.91%	9.87	4.46%	10.31	10.92	10.24	-6.26%
Cargo Carried (Ton)	15,568.55	-55.29%	6,928.43	0.48%	6,961.41	104,784.01	63,385.34	-39.51%
CASK (USc)	8.24	14.08%	13.75	-31.64%	9.40	8.14	9.69	19.07%
CASK-Excl Fuel (USc)	5.98	37.12%	12.67	-35.28%	8.20	5.88	7.67	30.53%
Cargo Yield (USc)	87.88	19.17%	102.90	1.78%	104.73	85.93	94.19	9.61%

GARUDA INDONESIA INTERNATIONAL								
Passanger Carried*	356,200.00	-96.00%	10,581.00	34.62%	14,244.00	2,573,166.00	711,458.00	-72.35%
ASK (000)	1,901,122.31	-88.99%	205,221.42	1.98%	209,278.00	16,713,197.50	5,957,480.00	-64.35%
RPK (000)	1,394,973.22	-95.65%	43,900.12	38.20%	60,668.28	11,332,932.28	3,371,406.97	-70.25%
SLF (%)	73.38	-44.39 pp	21.39	7.60 pp	28.99	67.81	56.59	-11.22 pp
Passanger Yield (USc)	6.82	11.29%	7.66	-0.91%	7.59	6.18	6.07	-1.78%
Cargo Carried (Ton)	8,020.72	-65.18%	2,458.13	13.61%	2,792.77	60,395.66	29,243.36	-51.58%
CASK (USc)	6.23	37.40%	10.81	-20.81%	8.56	5.63	6.69	18.83%
CASK-Excl Fuel (USc)	4.35	74.48%	10.04	-24.40%	7.59	3.81	5.00	31.33%
Cargo Yield (USc)	13.01	217.37%	33.53	23.14%	41.29	15.70	19.05	21.34%

INDICATOR	JULY 2019	YOY	JUNE 2020	MOM	JULY 2020	YTD JULY 2019	YTD JULY 2020	YOY
GARUDA INDONESIA MAIN BRAND								
Passanger Carried*	1,819,897.00	-93.15%	80,447.00	54.98%	124,676.00	11,152,358.00	3,636,061.00	-67.40%
ASK (000)	3,451,962.75	-80.74%	506,942.33	31.18%	665,017.82	26,740,680.37	11,098,418.29	-58.50%
RPK (000)	2,724,606.04	-93.24%	121,330.17	51.83%	184,209.88	18,964,758.71	6,041,194.36	-68.15%
SLF (%)	78.93	-51.23 pp	23.93	3.77 pp	27.70	70.92	54.43	-16.49 pp
Passanger Yield (USc)	8.73	7.79%	9.07	3.75%	9.41	8.09	7.92	-2.10%
Cargo Carried (Ton)	23,589.27	-58.65%	9,386.56	3.92%	9,754.18	165,179.68	92,628.70	-43.92%
CASK (USc)	7.13	28.05%	12.56	-27.31%	9.13	6.58	8.08	22.83%
CASK-Excl Fuel (USc)	5.09	57.37%	11.61	-31.01%	8.01	4.58	6.24	36.16%
Cargo Yield (USc)	36.84	85.42%	64.00	6.73%	68.31	35.58	44.78	25.84%

CITILINK								
Passanger Carried*	1,117,032.00	-78.20%	137,191.00	77.48%	243,491.00	6,907,920.00	3,259,805.00	-52.81%
ASK (000)	1,073,968.30	-43.80%	425,491.78	41.86%	603,612.23	7,484,962.37	5,204,242.25	-30.47%
RPK (000)	889,087.97	-77.86%	116,456.16	69.03%	196,846.90	5,606,597.40	2,679,957.23	-52.20%
SLF (%)	82.79	-50.18 pp	27.37	5.24 pp	32.61	74.90	51.50	-23.40 pp
Passanger Yield (USc)	8.12	-39.66%	7.53	-34.93%	4.90	8.04	5.99	-25.50%
Cargo Carried (Ton)	5,202.70	-7.24%	5,016.93	-3.80%	4,826.18	38,808.15	32,662.15	-15.84%
CASK (USc)	5.55	-22.70%	4.14	3.62%	4.29	5.52	5.05	-8.51%
CASK-Excl Fuel (USc)	3.69	-8.94%	3.50	-4.00%	3.36	3.70	3.68	-0.54%
Cargo Yield (USc)	112.40	-7.92%	107.25	-3.50%	103.50	109.57	105.91	-3.34%

Notes:

* Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken.

** All figures are for Garuda Indonesia and Citilink, except for aircraft utilization and on time performance are for mainbrand only.

FLEET STRUCTURE

	Boeing 777-300ER	10
	Airbus A330-900Neo	3
	Airbus A330-300	17
	Airbus A330-200	7
WIDE BODY		37
	Boeing 737 MAX 8	1
	Boeing 737-800NG	73
	Bombardier CRJ1000	18
	ATR72-600	13
NARROW BODY		105
GARUDA INDONESIA		142
	Airbus A330-900Neo	2
WIDE BODY		2
	Airbus A320-200 Neo	10
	Airbus A320-200	41
	ATR72-600	7
	Boeing 737-300/500	8
NARROW BODY		66
CITILINK		68
GARUDA INDONESIA GROUP		210