

# Inner Features

**NOVEMBER 2020**

## MONTHLY OPERATIONAL INDICATOR

INDICATOR	NOV 2019	YOY	OCT 2020	MOM	NOV 2020	YTD NOV 2019	YTD NOV 2020	YOY
	A	C/A	B	C/B	C	D	E	E/D
<b>GARUDA INDONESIA GROUP</b>								
Passanger Carried*	2,846,449.00	-64.15%	739,268.00	<b>38.04%</b>	1,020,496.00	28,827,993.00	9,764,281.00	-66.13%
ASK (000)	4,425,608.95	-40.17%	2,247,375.87	<b>17.82%</b>	2,647,927.75	52,025,406.16	24,536,112.16	-52.84%
RPK (000)	3,565,957.41	-72.75%	712,383.37	<b>36.40%</b>	971,704.22	38,420,385.04	11,461,080.77	-70.17%
SLF (%)	80.58	-43.88 pp	31.70	<b>5.00 pp</b>	36.70	73.22	47.92	-25.30 pp
Aircraft Utilization (Hour)**	07:06	-1:04	05:57	<b>0:05</b>	06:02	07:43	04:53	-2:50
Frequency	19,047.00	-28.46%	10,899.00	<b>25.03%</b>	13,627.00	212,885.00	114,463.00	-46.23%
OTP**	87.80	5.20 pp	94.90	<b>-1.90 pp</b>	93.00	91.30	94.20	2.90 pp
Fuel Burn (Liter)	148,125,571.27	-44.32%	68,940,574.88	<b>19.63%</b>	82,476,450.80	1,705,275,137.33	769,296,197.38	-54.89%
Block Hours	40,873.43	-35.99%	21,364.01	<b>22.47%</b>	26,164.29	462,059.85	230,085.91	-50.20%
Cargo Carried (Ton)	25,481.65	-3.22%	21,980.94	<b>12.20%</b>	24,661.53	308,069.78	207,863.23	-32.53%
CLF (%)	46.49	30.98 pp	71.13	<b>6.34 pp</b>	77.47	50.83	69.75	18.92 pp
Passanger Yield (USc)	7.58	-3.53%	6.59	<b>10.87%</b>	7.31	7.99	7.22	-9.69%
CASK (USc)	6.80	-11.10%	6.24	<b>-3.10%</b>	6.04	6.45	6.85	6.24%
CASK-Excl Fuel (USc)	4.81	2.88%	5.17	<b>-4.30%</b>	4.95	4.47	5.35	19.67%
Fuel Price (USc/Liter)	59.32	-40.88%	34.67	<b>1.16%</b>	35.07	60.16	47.65	-20.79%
Cargo Yield (USc)	50.57	16.63%	67.84	<b>-13.07%</b>	58.98	43.55	57.23	31.41%

### November 2020: The Group Reached 35.85% Passenger and 96.78% Cargo Pre COVID-19

The Group carried 1.02 million passengers, or increased by 38.04% MoM and reached 35.85% passenger pre COVID-19 last year. The Group also carried 24.66K Ton cargo, or increased by 12.20% MoM and reached 96.78% cargo pre COVID-19 last year. Number of passenger and cargo are increased significantly aligning with capacity increases. The Group's capacity (ASK) is increased by 17.82% MoM and reached 59.83% capacity pre COVID-19. Aircraft utilization also improved by 5 minutes MoM to be 06:02 hours.

From financial perspective, The Group's passenger yield increased by 10.87% MoM to be US\$7.31. Further, The unit cost of CASK and CASK Excl Fuel are decreased by 3.10% MoM and 4.30% MoM consecutively. Improving traffic and capacity meaning greater cost efficiency to the Group.

The Group continues to adjust the services and policies aligning with the situation for everyone's swift and safe journey, keeps following the health protocols during every journey and always applies physical distancing to keep you safe #BecauseYouMatter

In purpose to boost the cargo revenue, Garuda Indonesia plans to convert 2 wide body aircrafts to serves cargo service for both domestic and international cargo platforms. In this pandemic era, the Group has been optimizing its cargo business through cargo charter and retail (KirimAja) services to survive in this difficult time. Further, adding cargo capacity from east Indonesia to Narita Japan, Hong Kong and Singapore as well as supporting the Government to deliver vaccine have significant impact to our cargo performance.

INDICATOR	NOV 2019	YOY	OCT 2020	MOM	NOV 2020	YTD NOV 2019	YTD NOV 2020	YOY
<b>GARUDA INDONESIA DOMESTIC</b>								
Passanger Carried*	1,421,023.00	-70.46%	294,412.00	<b>42.57%</b>	419,750.00	13,966,109.00	4,049,575.00	-71.00%
ASK (000)	1,538,019.15	-32.80%	950,750.56	<b>8.70%</b>	1,033,503.60	16,032,952.65	8,546,944.78	-46.69%
RPK (000)	1,293,600.55	-67.68%	285,153.23	<b>46.63%</b>	418,132.20	12,512,124.39	3,790,132.43	-69.71%
SLF (%)	84.11	-43.65 pp	29.99	<b>10.47 pp</b>	40.46	78.04	44.34	-33.70 pp
Passanger Yield (USc)	10.23	-0.75%	10.25	<b>-0.88%</b>	10.16	10.72	10.18	-4.96%
Cargo Carried (Ton)	14,574.05	-24.35%	10,166.42	<b>8.45%</b>	11,025.31	162,798.61	103,107.55	-36.67%
CASK (USc)	8.45	-0.00%	8.01	<b>5.43%</b>	8.45	8.12	9.14	12.52%
CASK-Excl Fuel (USc)	6.21	15.95%	6.81	<b>5.77%</b>	7.20	5.85	7.42	26.84%
Cargo Yield (USc)	86.59	23.53%	111.84	<b>-4.36%</b>	106.97	86.82	97.94	12.80%

<b>GARUDA INDONESIA INTERNATIONAL</b>								
Passanger Carried*	309,351.00	-95.81%	12,289.00	<b>5.50%</b>	12,965.00	3,902,283.00	757,173.00	-80.60%
ASK (000)	1,765,538.51	-70.24%	497,304.22	<b>5.65%</b>	525,377.38	24,080,082.25	7,556,454.55	-68.62%
RPK (000)	1,360,231.50	-95.60%	58,066.68	<b>3.12%</b>	59,877.30	17,068,689.49	3,577,483.26	-79.04%
SLF (%)	77.04	-65.65 pp	11.68	<b>-0.28 pp</b>	11.40	70.88	47.34	-23.54 pp
Passanger Yield (USc)	5.67	51.19%	8.71	<b>-1.56%</b>	8.57	6.13	6.23	1.68%
Cargo Carried (Ton)	5,477.53	40.61%	6,552.97	<b>17.54%</b>	7,702.13	84,676.02	51,539.93	-39.13%
CASK (USc)	6.17	-3.11%	6.11	<b>-2.21%</b>	5.97	5.78	6.62	14.57%
CASK-Excl Fuel (USc)	4.31	16.35%	5.18	<b>-3.25%</b>	5.02	3.93	5.09	29.44%
Cargo Yield (USc)	14.98	121.11%	37.30	<b>-11.19%</b>	33.13	15.42	25.13	62.93%

INDICATOR	NOV 2019	YOY	OCT 2020	MOM	NOV 2020	YTD NOV 2019	YTD NOV 2020	YOY
<b>GARUDA INDONESIA MAIN BRAND</b>								
Passanger Carried*	1,730,374.00	-74.99%	306,701.00	<b>41.09%</b>	432,715.00	17,868,392.00	4,806,748.00	-73.10%
ASK (000)	3,303,557.65	-52.81%	1,448,054.78	<b>7.65%</b>	1,558,880.98	40,113,034.90	16,103,399.33	-59.85%
RPK (000)	2,653,832.05	-81.99%	343,219.90	<b>39.27%</b>	478,009.50	29,580,813.87	7,367,615.69	-75.09%
SLF (%)	80.33	-49.67 pp	23.70	<b>6.96 pp</b>	30.66	73.74	45.75	-27.99 pp
Passanger Yield (USc)	7.89	26.15%	9.99	<b>-0.28%</b>	9.96	8.07	8.26	2.43%
Cargo Carried (Ton)	20,051.58	-6.60%	16,719.39	<b>12.01%</b>	18,727.44	247,474.63	154,647.49	-37.51%
CASK (USc)	7.23	5.34%	7.36	<b>3.47%</b>	7.61	6.72	7.96	18.48%
CASK-Excl Fuel (USc)	5.19	24.43%	6.25	<b>3.42%</b>	6.46	4.70	6.33	34.66%
Cargo Yield (USc)	42.95	24.89%	59.74	<b>-10.21%</b>	53.65	37.32	50.01	34.01%

<b>CITILINK</b>								
Passanger Carried*	1,116,075.00	-47.33%	432,567.00	<b>35.88%</b>	587,781.00	10,959,601.00	4,957,533.00	-54.77%
ASK (000)	1,122,051.30	-2.94%	799,321.09	<b>36.25%</b>	1,089,046.77	11,912,371.26	8,432,712.82	-29.21%
RPK (000)	912,125.36	-45.87%	369,163.46	<b>33.73%</b>	493,694.72	8,839,571.17	4,093,465.08	-53.69%
SLF (%)	81.29	-35.96 pp	46.18	<b>-0.85 pp</b>	45.33	74.20	48.54	-25.66 pp
Passanger Yield (USc)	6.66	-28.73%	3.44	<b>38.00%</b>	4.75	7.74	5.33	-31.05%
Cargo Carried (Ton)	5,430.08	9.28%	5,261.55	<b>12.78%</b>	5,934.09	60,595.14	53,215.75	-12.18%
CASK (USc)	5.53	-31.39%	4.20	<b>-9.73%</b>	3.79	5.53	4.73	-14.55%
CASK-Excl Fuel (USc)	3.69	-24.45%	3.22	<b>-13.59%</b>	2.79	3.72	3.49	-5.94%
Cargo Yield (USc)	116.35	-14.41%	127.84	<b>-22.11%</b>	99.58	111.69	107.48	-3.78%

Notes:

\* Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken.

\*\* All figures are for Garuda Indonesia and Citilink, except for aircraft utilization and on time performance are for mainbrand only.

# FLEET STRUCTURE

