

Inner Features

DECEMBER 2020

MONTHLY OPERATIONAL INDICATOR

INDICATOR	DEC 2019	YOY	NOV 2020	MOM	DEC 2020	YTD DEC 2019	YTD DEC 2020	YOY
	A	C/A	B	C/B	C	D	E	E/D
GARUDA INDONESIA GROUP								
Passenger Carried*	3,066,390.00	-65.95%	1,020,496.00	2.30%	1,043,998.00	31,894,383.00	10,808,279.00	-66.11%
ASK (000)	5,041,861.12	-38.13%	2,647,927.75	17.81%	3,119,464.30	57,067,267.28	27,655,576.46	-51.54%
RPK (000)	3,970,686.09	-74.03%	971,704.22	6.11%	1,031,048.16	42,391,071.14	12,492,128.93	-70.53%
SLF (%)	78.75	-45.70 pp	36.70	-3.64 pp	33.05	74.28	45.17	-29.11 pp
Aircraft Utilization (Hour)**	07:37	-1:15	06:02	0:20	06:22	07:42	05:02	-2:40
Frequency	20,421.00	-22.14%	13,627.00	16.67%	15,899.00	233,306.00	130,362.00	-44.12%
OTP**	89.50	1.40 pp	93.00	-2.10 pp	90.90	91.20	93.80	2.60 pp
Fuel Burn (Liter)	165,372,200.53	-42.23%	82,254,179.80	16.14%	95,530,681.54	1,870,647,337.86	869,986,972.92	-53.49%
Block Hours	45,018.70	-31.13%	26,164.29	18.51%	31,006.21	507,078.55	261,092.12	-48.51%
Cargo Carried (Ton)	27,694.20	-0.59%	24,661.53	11.64%	27,531.69	335,763.98	235,399.61	-29.89%
CLF (%)	45.50	33.95 pp	77.47	1.98 pp	79.44	50.37	70.76	20.39 pp
Passenger Yield (USc)	7.80	2.34%	7.31	9.19%	7.98	7.97	7.28	-8.69%
CASK (USc)	6.63	-21.02%	5.97	-12.27%	5.24	6.46	6.63	2.55%
CASK-Excl Fuel (USc)	4.75	-12.83%	4.88	-15.21%	4.14	4.50	5.18	15.10%
Fuel Price (USc/Liter)	57.53	-37.47%	35.16	2.31%	35.98	59.93	46.38	-22.62%
Cargo Yield (USc)	47.11	28.83%	58.98	2.92%	60.70	43.83	57.64	31.50%

Notes:

* Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken.

** All figures are for Garuda Indonesia and Citilink scheduled flights, except for aircraft utilization and on time performance are for mainbrand only.

December 2020: The Group Reached 34.05% Passenger and 99.41% Cargo Pre COVID-19

The Group carried 1.04 million passengers, or increased by 2.30% MoM and reached 34.05% passengers pre COVID-19 last year. The Group also carried 27.53K Ton cargo, or increased by 11.64% MoM and reached 99.41% cargo pre COVID-19 last year. Number of passenger and cargo are increased significantly aligning with capacity increases. The Group's capacity (ASK) is increased by 17.81% MoM and reached 61.87% capacity pre COVID-19. Aircraft utilization also improved by 20 minutes MoM to be 06:22 hours.

From financial perspective, The Group's passenger yield increased by 9.19% MoM to be USc7.98 Further, The unit cost of CASK and CASK Excl Fuel are decreased by 12.27% MoM and 15.21% MoM consecutively. Improving traffic and capacity meaning greater cost efficiency to the Group.

The Group has been optimizing its business through charter and cargo services to survive in this pandemic year. In purpose of boosting revenues other than scheduled flight business, Garuda Indonesia opens opportunities for Garuda Indonesia Group colleagues to carry out marketing and ticket sales through the "Juragan Charter" and "Juragan Tiket" programs as well as adding cargo capacity from east Indonesia to Narita Japan, Hong Kong and Singapore and supporting Government with medical supplies transportation.

In term of scheduled flight business, The Group continues to adjust its services aligning with health protocols during every journey and always applies physical distancing to keep you safe - #BecauseYouMatter

INDICATOR	DEC 2019	YOY	NOV 2020	MOM	DEC 2020	YTD DEC 2019	YTD DEC 2020	YOY
GARUDA INDONESIA DOMESTIC								
Passenger Carried*	1,437,417.00	-65.82%	419,750.00	17.04%	491,275.00	15,403,526.00	4,540,850.00	-70.52%
ASK (000)	1,640,330.66	-18.39%	1,033,503.60	29.53%	1,338,669.21	17,673,283.32	9,885,613.99	-44.06%
RPK (000)	1,310,704.20	-62.68%	418,132.20	17.00%	489,218.56	13,822,828.58	4,279,350.99	-69.04%
SLF (%)	79.90	-43.36 pp	40.46	-3.91 pp	36.55	78.21	43.29	-34.92 pp
Passenger Yield (USc)	10.40	-1.56%	10.16	0.82%	10.24	10.69	10.19	-4.64%
Cargo Carried (Ton)	15,679.49	-18.47%	11,025.31	15.94%	12,783.23	178,478.10	115,890.78	-35.07%
CASK (USc)	8.42	-18.94%	8.45	-19.22%	6.82	8.15	8.78	7.75%
CASK-Excl Fuel (USc)	6.26	-11.00%	7.19	-22.48%	5.58	5.89	7.13	21.01%
Cargo Yield (USc)	87.82	18.90%	106.97	-2.38%	104.42	86.91	98.62	13.48%

GARUDA INDONESIA INTERNATIONAL								
Passenger Carried*	364,795.00	-95.73%	12,965.00	20.15%	15,577.00	4,267,078.00	772,750.00	-81.89%
ASK (000)	2,168,824.05	-76.90%	525,377.38	-4.62%	501,084.09	26,248,906.30	8,057,538.64	-69.30%
RPK (000)	1,614,275.56	-95.30%	59,877.30	26.83%	75,940.31	18,682,965.05	3,653,423.57	-80.45%
SLF (%)	74.43	-59.28 pp	11.40	3.76 pp	15.16	71.18	45.34	-25.83 pp
Passenger Yield (USc)	6.25	39.06%	8.57	1.38%	8.69	6.14	6.28	2.34%
Cargo Carried (Ton)	6,662.05	19.63%	7,702.13	3.48%	7,969.98	91,338.07	59,509.92	-34.85%
CASK (USc)	6.01	-7.64%	5.63	-1.33%	5.55	5.80	6.48	11.64%
CASK-Excl Fuel (USc)	4.29	6.17%	4.67	-2.54%	4.56	3.96	4.97	25.58%
Cargo Yield (USc)	13.58	128.26%	33.13	-6.45%	30.99	15.29	25.85	69.02%

INDICATOR	DEC 2019	YOY	NOV 2020	MOM	DEC 2020	YTD DEC 2019	YTD DEC 2020	YOY
GARUDA INDONESIA MAIN BRAND								
Passenger Carried*	1,802,212.00	-71.88%	432,715.00	17.13%	506,852.00	19,670,604.00	5,313,600.00	-72.99%
ASK (000)	3,809,154.72	-51.70%	1,558,880.98	18.02%	1,839,753.30	43,922,189.62	17,943,152.63	-59.15%
RPK (000)	2,924,979.75	-80.68%	478,009.50	18.23%	565,158.86	32,505,793.63	7,932,774.56	-75.60%
SLF (%)	76.79	-46.07 pp	30.66	0.06 pp	30.72	74.01	44.21	-29.80 pp
Passenger Yield (USc)	8.11	23.70%	9.96	0.74%	10.03	8.07	8.39	3.94%
Cargo Carried (Ton)	22,341.54	-7.11%	18,727.44	10.82%	20,753.21	269,816.18	175,400.70	-34.99%
CASK (USc)	7.05	-8.09%	7.50	-13.60%	6.48	6.75	7.75	14.82%
CASK-Excl Fuel (USc)	5.14	3.06%	6.34	-16.49%	5.30	4.74	6.16	30.05%
Cargo Yield (USc)	40.36	32.67%	53.65	-0.19%	53.54	37.55	50.42	34.27%

CITILINK								
Passenger Carried*	1,264,178.00	-57.51%	587,781.00	-8.61%	537,146.00	12,223,779.00	5,494,679.00	-55.05%
ASK (000)	1,232,706.40	3.81%	1,089,046.77	17.51%	1,279,711.00	13,145,077.66	9,712,423.82	-26.11%
RPK (000)	1,045,706.34	-55.45%	493,694.72	-5.63%	465,889.30	9,885,277.51	4,559,354.38	-53.88%
SLF (%)	84.83	-48.42 pp	45.33	-8.93 pp	36.41	75.20	46.94	-28.26 pp
Passenger Yield (USc)	6.94	-20.72%	4.75	15.80%	5.50	7.65	5.35	-30.07%
Cargo Carried (Ton)	5,352.66	26.64%	5,934.09	14.23%	6,778.47	65,947.80	59,998.91	-9.02%
CASK (USc)	5.36	-35.39%	3.79	-8.73%	3.46	5.52	4.56	-17.32%
CASK-Excl Fuel (USc)	3.53	-30.01%	2.79	-11.33%	2.47	3.70	3.36	-9.15%
Cargo Yield (USc)	115.30	-4.14%	99.58	10.99%	110.52	111.99	107.83	-3.72%

Notes:

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FLEET STRUCTURE

	Boeing 777-300ER	10
	Airbus A330-900Neo	3
	Airbus A330-300	17
	Airbus A330-200	7
WIDE BODY		37
	Boeing 737 MAX 8	1
	Boeing 737-800NG	73
	Bombardier CRJ1000	18
	ATR72-600	13
NARROW BODY		105
GARUDA INDONESIA		142
	Airbus A330-900Neo	2
WIDE BODY		2
	Airbus A320-200 Neo	10
	Airbus A320-200	41
	ATR72-600	7
	Boeing 737-300/500	8
NARROW BODY		66
CITILINK		68
GARUDA INDONESIA GROUP		210