

INNER FEATURES

OPERATIONAL RESULT

MAY 2018

GROWTH INDICATOR

Key Indicator	YTD May 2018	Change
Passenger Carried	15,260,701	6.58%
ASK (000)	27,621,193	4.20%
Aircraft Utilization	9:40	0:55
Frequencies	119,375	4.67%
OTP	88.40	3.20 pp
Cargo Carried (Ton)	192,909	4.08%

Travel Advisories Following Terrorist Attacks Touched the International Platform.

Garuda Indonesia Group (The Group) flew 3.22 million passengers in May 2018, or increased by 8.28% YoY from 2.9 million passengers last year. This growing move is still contributed by domestic platform, Citilink. Citilink flew 1.28 million passengers, or increased by 28.20% YoY compared same period last year. In the other hand, international platform of Garuda Main Brand was facing declining trend as the volume of passenger decreased by 8.41% YoY. Several countries have reportedly issued travel advisories for their citizens in Indonesia following recent terrorist attacks in Surabaya and Sidoarjo in East Java. Recent bomb attacks caused a similar loss such as Mount Agung's eruption in Karangasem, Bali.

From production side, the Group set the ASK increased by 4.60% YoY, Citilink contributed the most to this growth. Citilink increased the ASK by 20.76% YoY and Garuda Main Brand increased the ASK of international platform by 3.58% YoY. In contrast, Garuda Main Brand decreased the ASK of domestic platform by 2.57% YoY in purpose to adjust the capacity in fasting period. Further, the On Time Performance (OTP) was maintained at level 90.00% or went up by 1.93 bps from 88.07% same period last year. The Group also increased the cargo carried by 9.33% YoY from 39.17K ton to be 42.82K Ton.

From financial perspective, the unit cost of CASK increased by 2.45% YoY due to fuel price hikes by 12.00% YoY. In the other side, the unit cost of CASK Exclude Fuel was maintained steady. In addition, the passenger yield of the Group declined by 7.91% YoY due to Rupiah depreciation. Amidst the condition of Rupiah depreciated by 5.27% YoY, Garuda Domestic's passenger yield declined by 10.01% YoY and Citilink's passenger yield declined by 7.77% YoY as the Group booked the passenger yield in US Dollar base. The passenger yield of Garuda Main Brand International declined by 3.21% YoY from USc 5.92 to be USc 5.73 mostly due to the declining trend of passenger.

12 countries issue travel advisories following terrorist attacks

Twelve countries, including the United States, United Kingdom, Australia, Singapore and Malaysia, have reportedly issued travel advisories for their citizens in Indonesia following recent terrorist attacks in Surabaya and Sidoarjo in East Java. Tourism Minister Arief Yahya said that issuing travel advisories was a country's responsibility to alert its citizens. Arief said travel advisories meant a country was still safe to visit, explaining that there were three levels of alerts, namely travel advisory, travel warning and travel ban.

Garuda Indonesia has signed a partnership agreement with Sriwijaya Air Group

Garuda Indonesia Group and Sriwijaya Group are set to sign a codeshare commercial cooperation agreement in a bid to strengthen their network cooperation in Indonesia. Following the agreement, both companies seek to expand their own service by providing more flight options to customers of their airlines, which include Garuda Indonesia, Citilink, Sriwijaya Air and NAM Air. Such codeshare cooperation is a first for both groups, and serves as the first step for them to conduct other strategic collaborations in the future.

The codeshare agreement combines the flights operated by the two groups. For example, for Jakarta-Sampit via Semarang route, the Jakarta-Semarang flight will be operated by Garuda, meanwhile the Semarang-Sampit route will be operated by Sriwijaya. The commitment of this cooperation hopefully will bring positive contribution to the development of Indonesia's air transportation and prioritizing the interest of customers who travel from Sabang to Merauke.

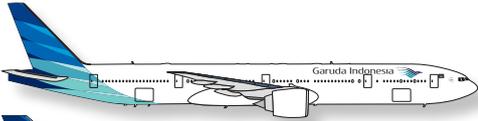
Improving Cargo Business, Pelni – Garuda Indonesia Establish Cooperation

PT Pelayaran Nasional Indonesia (PT Pelni) and Garuda Indonesia have agreed to cooperate in the expansion of Cargo shipping services. The agreement was marked by the signing of a Memorandum of Understanding (MoU) between Pelni President Director Insan Purwarisya L Tobing and President Director of Garuda Indonesia Pahala N Mansury, Jakarta, on May 24th 2018. The agreement will optimize of the cargo distribution network and hopefully would further strengthen the company in logistics services.

Garuda Open New Route from Makassar to Medina

Garuda Indonesia launched new routes from Makassar, South Sulawesi, to Medina starting May 21, 2018. This service hopefully will make Indonesian Moslem easier to umroh, especially to go to the city of Madinah from Makassar, where pilgrims can save time. This flight will be available once a week every Sunday using Airbus A330-300 aircraft which can accommodate 322 passengers with all economy class service.

FLEET STRUCTURE

	MAY 2017 ▼	DEC 2017 ▼	MAY 2018 ▼
 ● Boeing 777-300ER	10	10	10
 ● Boeing 747-400	2	2	2
 ● Airbus A330-200	7	7	7
 ● Airbus A330-300	17	17	17
WIDE BODY	36	36	36
 ● Boeing 737 MAX 8	0	1	1
 ● Boeing 737-800NG	73	73	73
 ● Bombardier CRJ1000 NextGen	18	18	18
 ● ATR72-600	16	16	16
NARROW BODY	107	108	108
GARUDA INDONESIA	143	144	144
 ● Airbus A320-200	45	45	44
 ● Airbus A320-200 Neo	4	5	5
 ● Boeing 737-300	5	5	5
 ● Boeing 737-500	3	3	3
CITILINK	57	58	57
TOTAL FLEETS	200	202	201

APPENDIX 1. MONTHLY OPERATING STATISTIC

Indicator	May 2017	May 2018	Chg.	YTD 2017	YTD 2018	Chg.
GARUDA INDONESIA GROUP						
Passanger Carried*	2,971,437	3,217,428	8.28%	14,317,990	15,260,701	6.58%
ASK (000)	5,373,211	5,620,539	4.60%	26,508,334	27,621,193	4.20%
RPK (000)	3,910,631	4,009,595	2.53%	19,482,549	19,856,804	1.92%
SLF (%)	72.78	71.34	-1.44 pp	73.50	71.89	-1.61 pp
Aircraft Utilization**	9:27	9:24	-0:03	8:45	9:40	0:55
Frequencies	23,521	24,387	3.68%	114,046	119,375	4.67%
OTP**	88.07	90.00	1.93 pp	85.20	88.40	3.20 pp
Fuel Burn (Liter)	185,203,231	187,348,748	1.16%	917,548,039	927,651,090	1.10%
Block Hours	51,331	52,144	1.58%	247,342	259,439	4.89%
Cargo Carried (Ton)	39,168	42,821	9.33%	185,354	192,909	4.08%
CLF (%)	60.83	66.99	6.16 pp	55.89	56.93	1.04 pp
Passanger Yield (US\$)	6.57	6.05	-7.91%	6.40	6.25	-2.34%
CASK (US\$)	5.72	5.86	2.45%	5.88	5.81	-1.19%
CASK-excl Fuel (US\$)	4.00	4.00	0.00%	4.10	3.94	-3.90%

Notes:

* Number of passenger carried is calculated on the basis of origin/destination, regardless of the number of stage lengths undertaken.

** All figures are for Garuda Indonesia and Citilink, except for aircraft utilization and on time performance are for mainbrand only.

GARUDA INDONESIA (DOMESTIC)

Passanger Carried	1,568,580	1,567,521	-0.07%	7,615,349	7,632,398	0.22%
ASK (000)	1,933,351	1,883,587	-2.57%	9,459,570	9,343,201	-1.23%
RPK (000)	1,366,845	1,391,030	1.77%	6,597,616	6,671,262	1.12%
SLF (%)	70.70	73.85	3.15 pp	69.75	71.40	1.65 pp
Passanger Yield (US\$)	8.39	7.55	-10.01%	7.92	7.74	-2.27%
Cargo Carried (Ton)	22,474	22,575	0.45%	106,077	105,610	-0.44%
CASK (US\$)	6.84	7.07	3.36%	7.13	7.03	-1.40%
CASK-excl Fuel (US\$)	4.84	5.02	3.72%	5.04	4.96	-1.59%

GARUDA INDONESIA (INTERNATIONAL)

Passanger Carried	405,645	371,515	-8.41%	2,156,642	1,966,020	-8.84%
ASK (000)	2,427,125	2,513,958	3.58%	12,391,011	12,534,450	1.16%
RPK (000)	1,743,363	1,584,371	-9.12%	9,326,447	8,656,840	-7.18%
SLF (%)	71.83	63.02	-8.81 pp	75.27	69.06	-6.21 pp
Passanger Yield (US\$)	5.92	5.73	-3.21%	5.89	5.95	1.02%
Cargo Carried (Ton)	10,986	12,362	12.52%	50,120	51,020	1.80%
CASK (US\$)	5.29	5.51	4.16%	5.31	5.42	2.07%
CASK-excl Fuel (US\$)	3.77	3.78	0.27%	3.75	3.70	-1.33%

CITILINK

Passanger Carried	997,212	1,278,392	28.20%	4,545,999	5,662,283	24.56%
ASK (000)	1,012,735	1,222,994	20.76%	4,657,753	5,743,541	23.31%
RPK (000)	800,424	1,034,193	29.21%	3,558,487	4,528,702	27.26%
SLF (%)	79.04	84.56	5.52 pp	76.40	78.85	2.45 pp
Passanger Yield (US\$)	4.89	4.51	-7.77%	4.89	4.64	-5.11%
Cargo Carried (Ton)	5,707	7,883	38.14%	29,158	36,279	24.42%
CASK (US\$)	4.65	4.71	1.29%	4.85	4.68	-3.51%
CASK-excl Fuel (US\$)	2.98	2.85	-4.36%	3.10	2.79	-10.00%